

**NOTE FOR APPROVAL**  
**KRISUMI CORPORATION PVT. LTD.**

**Dated : 29<sup>th</sup> October, 2021**

**Sub : Booking Approval of Unit no. B 2505 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.**

Dear Ma'am & Sir,

This is in reference to the booking of **Unit no. B 2505** under Possession link payment Plan (25:25:50) on Current Box Price.

**The Applicant(s) & Unit detail is here as under: -**

**Applicant Name: Mr. Vikram Rathi**

**Unit no. B 2505**

**Unit Type: 3 LDK**

**Tower: B**

**Floor: 25<sup>th</sup>**

**Saleable Area: 1967.02**

**Payment Plan: Possession link Payment Plan (25:25:50)**

**Booking Source: Ganesh Laxmi Sarswati, RM Name: Pradhuman Singh**

**Recommended Discount as closure tool under possession link payment plan :- Rs. 94,042/- (0.54%)**

**Recommended Brokerage Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs. 94,042/- as Closure Discount) -Rs 6,76,238, Totaling = Rs. 6,76,238 + GST**

**Plus, CP is eligible for Gold worth Rs. 1,50,000 + 1 Goa trip under October sales promotion scheme.**

**Customer is eligible for Samsung Galaxy fold mobile phone worth Rs. 1,00,000/- as against discount of Rs. 1,50,000/- approved for customer under sales promotion scheme for the month of OCT 2021.**

**Incentive for Krisumi Sales Team: Rs. 96,000/-.**

**For Unit no. B 2505:**

- **The Current Box Price** Rs. 1,75,00,000/-
- Less: Standard Discount** Rs. 94,042/-
- Final Box Price:** Rs. 1,74,05,958/-

**Note: Add-on if opted will be added in the Final Box Price after discount.**

**Net Realization (After Brokerage and Incentive) : Rs. 8216/- per sqft.**


**Total price to Customer (All inclusive) : Rs. 1,95,00,000/-**


**Request your good self to please accord approval.**


**Prepared By: Sachin Bhargv/Nitin Bhatia**

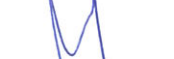
**Verified By: Pramod Agarwal (Finance Department)**

**Approved By:**

  
Mr. Vineet Nanda

  
Mr. Akash Khurana

  
Yamazaki San

  
Mr. Mohit Jain

Unit No. **B 2505**  
 Type **3 LDK**  
 Payment Plan **25 25 50**  
 SALEABLE AREA sft **1967.02**

	A	B
Box Price	1,75,00,000	1,75,00,000
Standard Discount	6,00,000	94,042
Addl. Discount from Pool		
Initial Discount for Fully Furnished		
Customer discount	1,50,000	
Addl. Discount for 50:50 Payment Plan	6,50,000	
Total Discounts	14,00,000	94,042
Realisation (before Incentive)	1,61,00,000	1,74,05,958
Realisation psft(before Incentive)	8,185	8,849

Incentive to CP  
 Addl. Incentive to CP for 50 : 50  
 Gold to CP (As per ~~percentage~~ scheme)  
 GOA TRIP for CP ( Under oct 2021 scheme)  
 Customer scheme ( STW) - Samsung mobile phone  
 Incentive to CP Krusumi Team

Total Incentive	96,000	96,000
Realisation (After Incentive)	8,43,108	4,46,000
Realisation psft(After Incentive)	1,52,56,892	1,69,59,958
Brokerage %	7,756	8,622
On Form Discount passed by broker	3.5%	4.0%
Brokerage including GST	6,44,280	7,97,961
Total Brokerage	6,44,280	7,97,961
Realisation (After Incentive & Brokerage)	1,46,12,612	1,61,61,997
Realisation psft(After Incentive & Brokerage)	7,429	8,216

On Form discount passed by broker- from incentive  
 Net Box Price to Customer **A-B-C**  
 Net Box Price to Customer psft  
 Total Price to The Customer

Net Box Price	1,61,00,000	1,74,05,958
EDC & Other Charges	8,185	8,849
ADD ON		1,95,00,000
GST		
IFMS		
Regn. Cost		
Total Price	1,61,00,000	1,95,00,000

Net Box Price	1,74,05,958
EDC & Other Charges	8,72,468
GST	9,13,921
IFMS	2,95,053
Regn. Cost	12,600
Total Price	1,95,00,000

787.68  
 1549385

Prepared By: Sachin Bhargava / Nitin bhata  
 Approved By:

Mr. Vineel Nanda  
 Mr. Akash Khurana

Verified By: Parnod Aggarwal

Yamzaki San

Mr. Mohit Jain