

NOTE FOR APPROVAL

KRISUMI CORPORATION PVT. LTD.

Dated : October 18th, 2022

Sub : Release of Incentive Amount to Sales & Support Teams on the Bookings logged-in Post 1st January 2021 under Employee Incentive Policy In Waterfall Residences, Sector 36A, Gurugram.

Dear Sir,

This is in reference to the Incentive Scheme Policy for Sales & Support Team. We request your good self to please accord approval for release of Incentive amount against **10 Bookings** where 10% and above amount has been received from the Customer and the Agreement for Sale has been successfully registered. The Incentive amount for **10 Bookings** is coming out to **Rs. 7,20,000/-**.

The Detailed Calculation Sheet of Incentive amount is worked out on the basis of Net Realization. Considering the Net Realization on Positive side the Incentive amount is calculated on 120% & incase the Net Realization is on Negative side the Incentive amount is calculated on 80% which was the original Intent & Understanding of the Incentive Scheme. The Previous Incentives was released on the same understanding.

We recommend to kindly release & distribute the above incentive amount of Rs. 7,20,000/-.

The detailed list is here as under:-

S. No.	Employee Name	Applicable on No. of Bookings	Amount to Be Released In Rs.
1	Mr. Vineet Nanda	10	72,000
2	Mansi Patel	1	43,200
3	Dimple Rathore	1.5	64,800
4	Aditya Bharati	3	1,29,600
5	Pradhuman Singh	1	43,200
6	Shipra Singh	1	43,200
7	Sachin Kumar	2.5	1,08,000
8	Shalini Jha	Support Team (Core Member)	21,600
9	Nitin Bhatia	Support Team (Core Member)	21,600
10	Kamal Bhalla	Support Team (Core Member)	21,600
11	Sachin Rhargv	Support Team (Core Member)	21,600
12	Disha Rao	Support Team (Core Member)	21,600
13	Navdeep Bisla	Support Team	14,000
14	Divya Mishra	Support Team	8,500
15	Roshan	Support Team	9,000
16	Sakaar	Support Team	11,000
17	Yash Varshney	Support Team	11,000
18	Cynthia	Support Team	7,500
19	Siveen	Support Team	7,500

Nitin Bhatia

SJ

Vineet Nanda

Atc

20	Alok	Support Team	7,500
21	Karamvir	Support Team	7,500
22	Arnish	Support Team	7,500
23	Security Guards, Drivers, Housekeeping & Supervisors (Admin Staff) 2.25%	Total Strength is Approx. 34	17,000
	Total Amount:		7,20,000

Request your good self to please accord approval.

Prepared & Forwarded By: Nitin Bhatia / Sachin Bhargv

Verified By: Gulshan Kumar (Finance Department)

Approved By:

Vineet Nanda
Mr. Vineet Nanda

Akash Khurana
Mr. Akash Khurana

Yamazaki San
Yamazaki San

Mr. Mohit Jain
Mr. Mohit Jain

Parveen yadav

From: Mohit Jain
Sent: 28 October 2022 14:07
To: Nitin Bhatia
Cc: Akash; Takahiro Yamazaki; Vineet Nanda; Tomy Thomas; Gulshan Kumar; Sachin Kumar; Parveen yadav
Subject: Re: Employee incentive for the month of OCT 22.
Attachments: image001.png; image002.png; image003.png; image004.png; image005.png; image006.png; 1614_001.pdf; 1615_001.pdf

Approved



Mohit Jain
Managing Director

Email: mj@krisumi.com
Mobile: 9811041255
Sector 36A, Gurugram



Website: www.krisumi.com | Take a walkthrough from home: www.krisumixperience.com

Please consider the environment before printing this email

Notice to recipient: This e-mail is meant for only the intended recipient of the transmission, and may contain information of Krisumi Corporation that is confidential and/or privileged. If you received this e-mail in error, any review, use, dissemination, distribution, or copying of this e-mail is strictly prohibited. Please notify us immediately of the error by return e-mail and please delete this message from your system. Thank you in advance for your cooperation.

On 27-Oct-2022, at 1:14 PM, Nitin Bhatia <nitin.bhatia@krisumi.com> wrote:

Dear Sir,

This is in reference to the Incentive Scheme Policy for Sales & Support Team. We request your good self to please accord your approval for release of Incentive amount against **10 Bookings** where 10% and above amount has been received from the Customer and the Agreement for Sale has been successfully registered. The Incentive amount for **10 Bookings** is coming out to **Rs. 7,20,000/-**.

The Detailed Calculation Sheet of Incentive amount is worked out on the basis of Net Realization. Considering the **Net Realization** on Positive side the Incentive amount is calculated on 120% & in case the Net Realization is on Negative side the Incentive amount is calculated on 80% which was the original Intent & Understanding of the Incentive Scheme. The Previous Incentives was released on the same understanding.

We recommend to kindly release & distribute the above incentive amount of Rs. 7,20,000/-.

The detailed list is here as under:-

S. No.	Employee Name	Applicable on No. of Bookings	Amount to Be Released In Rs.
1	Mr. Vineet Nanda	10	72,000
2	Mansi Patel	1	43,200
3	Dimple Rathore	1.5	64,800
4	Aditya Bharati	3	1,29,600
5	Pradhuman Singh	1	43,200
6	Shipra Singh	1	43,200
7	Sachin Kumar	2.5	1,08,000
8	Shalini Jha	Support Team (Core Member)	21,600
9	Nitin Bhatia	Support Team (Core Member)	21,600
10	Kamal Bhalla	Support Team (Core Member)	21,600
11	Sachin Bhargv	Support Team (Core Member)	21,600
12	Disha Rao	Support Team (Core Member)	21,600
13	Navdeep Bisla	Support Team	14,000
14	Divya Mishra	Support Team	8,500
15	Roshan	Support Team	9,000
16	Sakaar	Support Team	11,000
17	Yash Varshney	Support Team	11,000
18	Cynthia	Support Team	7,500
19	Siveen	Support Team	7,500
20	Alok	Support Team	7,500
21	Karamvir	Support Team	7,500
22	Arnish	Support Team	7,500
23	Security Guards, Drivers, Housekeeping & Supervisors (Admin Staff) 2.25%	Total Strength is Approx. 34	17,000
	Total Amount:		7,20,000

Request your good self to please accord approval.

Thanks in advance.

Warm Regards

Nitin Bhatia

AVP – Customer Services

Email: nitin.bhatia@krisumi.com

Mobile: 9650684216

Sector 36A, Gurugram

Website: www.krisumi.com | Take a walkthrough from
home: www.krisumiexperience.com

Please consider the environment before printing this email

Notice to recipient: This e-mail is meant for only the intended recipient of the transmission, and may contain information of Krisumi Corporation that is confidential and/or privileged. If you received this e-mail in error, any review, use, dissemination, distribution, or copying of this e-mail is strictly prohibited. Please notify us immediately of the error by return e-mail and please delete this message from your system. Thank you in advance for your cooperation.