

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated :22 June 2022

Sub : Encashment of Gold/Goa Trip committed to Channel Partner Symbiosis Infra under the promotional scheme for the period Oct 2021 to Feb 2022.

Dear Sir(s)

This is in reference to the Gold/Goa trip earned by Channel Partner Symbiosis Infra under the Promotional scheme (Period: Oct 2021 to Feb 2022) for Channel Partner(s).

Symbiosis Infra has earned 06 Gold/Goa Trip worth Rs. 1 Lac each (inclusive of GST) against the following units:

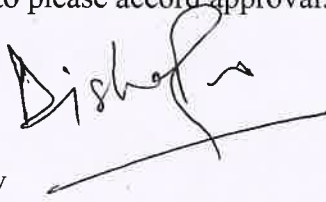
C2905, C3305, A204, C2804, B804 and A505

The Channel partner has requested the encashment of gold coins/goa trip of Rs. 1 lac each, amounting to a total of Rs. 6 Lacs (inclusive of GST).

Approved approval notes of unit closure attached for your kind reference.

We request your good self to please accord approval.

Prepared By: Disha Rao



Verified By: Sachin Bhargv



Approved By:


Gulshan Kumar


Vineet Nanda


Akash Khurana


Yamazaki San


Mohit Jain

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 30 November 2021

Sub : Booking Approval of Unit no. C 2905 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of Unit no. C 2905 under Possession link payment Plan (30:70) on Current Box Price.

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Tej Karan Lonawath

Unit no. C 2905

Unit Type: 2LDK+ Personal Workspace

Tower: C

Floor: 29th

Saleable Area: 1955.66 sq ft

Payment Plan: Possession link Payment Plan (30:70)

Booking Source: Symbiosis Infra Pvt Ltd

RM Name- Bobby Kurandas

Recommended Discount as closure tool under possession link payment plan :- Rs. 13,79,531/- (6.24%)

Recommended Brokerage Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs. 13,79,531/- as closure discount) - Rs 6,86,117 Totaling = Rs. 6,86,117/- + GST

809,619 + GST -

Important Note:

- CP is eligible for marketing support Rs 75,000+GST
- CP is eligible for Incentive of 50,000+ GST
- CP is eligible for Gold/Goa Trip worth Rs 1,00,000
- **NO MOU & AOP Terms will be applicable on this booking**

Plus, Incentive for Krisumi Sales Team: Rs. 72,000/-

For Unit no. C 2905:

- **The Current Box Price (Including furnishing cost) Rs. 2,21,20,000/-**
Less: Closure Discount by the company Rs. 13,79,531/-
Final Box Price: Rs 2,07,40,469/-

Note: Add-on if opted will be added in the Final Box Price after discount.

Net Realization (After Brokerage and Incentive)

Total price to Customer (All inclusive)

: Rs. 10,028/- per sq ft (including furnishing cost)

: Rs. 2.3cr

Request your good self to please accord approval.

Prepared By: Sachin Bhargv/Nitin Bhatia

Verified By: Pramod Agarwal (Finance Department)

Approved By:

Vineet Nanda
Mr. Vineet Nanda

Ak
Mr. Akash Khurana

Ag
Yamazaki San

M
Mr. Mohit Jain

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 30th November 2021

Sub : Booking Approval of Unit no. C 3305 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of Unit no. C 3305 under Possession link payment Plan (30:70) on Current Box Price.

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Tej Karan Lunawat

Unit no. C 3305

Unit Type: 2LDK+ Personal Workspace

Tower: C

Floor: 33rd

Saleable Area: 1955.66 sq ft

Payment Plan: Possession link Payment Plan (30:70)

Booking Source: Symbiosis Infra Pvt Ltd

RM Name- Bobby Kurandas

Recommended Discount as closure tool under possession link payment plan :- Rs. 13,79,531/- (6.24%)

Recommended Brokerage Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs. 13,79,531/- as closure discount) - Rs 6,86,117 Totaling = Rs. ~~6,86,117~~ + GST

809,611 + GST

Important Note:

- CP is eligible for marketing support Rs 75,000+GST
- CP is eligible for Incentive of Rs 50,000+GST
- CP is eligible for Gold/Goa Trip worth Rs 1,00,000
- **NO MOU & AOP Terms will be applicable on this booking**

Plus, Incentive for Krisumi Sales Team: Rs. 72,000/-

For Unit no. C 3305:

- **The Current Box Price (Including furnishing cost) Rs. 2,21,20,000/-**
Less: Closure Discount by the company Rs. 13,79,531/-
Final Box Price: Rs 2,07,40,469/-

Note: Add-on if opted will be added in the Final Box Price after discount.

Net Realization (After Brokerage and Incentive)

Total price to Customer (All inclusive)

Rs. 10,028/- per sq ft. (including furnishing cost)

Rs. 2.3cr

Request your good self to please accord approval.

Prepared By: Sachin Bhargava/Nitin Bhatia

Verified By: Pramod Agarwal (Finance Department)

Approved By:

Vijayendra
Mr. Vijayendra

AK
Mr. Anand Khandari

AG
Mr. Anand Gaur

M
Mr. Manoj Kumar

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 30th November 2021

Sub : Booking Approval of Unit no. A 204 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of **Unit no. A 204** under Special payment Plan (25:25:50) on Current Box Price.

Payment Plan (25:25:50)	% Due
Advance Amount on Booking	INR 5,00,000
Booking Amount - Within 30 Days from booking	10% of Sale Consideration (Less: Advance Amount of INR 5,00,000) + GST + Registration & Stamp Duty on Agreement for Sale, As Applicable
Within 90 Days from booking or Completion of Excavation Work, whichever is later	15% of Sale Consideration + GST
Within 210 days from booking	15% of the Sale Consideration + GST
Within 240 days from booking	10% of the Sale Consideration + GST
On Application of OC	25% of Sale Consideration + GST
On Offer of Possession	25% of Sale Consideration + GST + IFMSD + Registration & Stamp Duty on the Conveyance Deed, As Applicable

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Mrs Viji G

Unit no. A 204

Unit Type: 3LDK+S

Tower: A

Floor: 2nd

Saleable Area: 2537.34 sq ft

Payment Plan: Special Payment Plan (25:25:50)

Booking Source: Symbiosis Infra Pvt Ltd

RM Name- Bobby Kuranddas

Recommended Discount as closure tool under Special payment plan:- Rs. 16,06,684/- (6.98%)

Recommended Brokerage Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs.16,06,684/- as Closure Discount) = Rs. 8,35,733/- Totaling to Rs.8,35,733/- + GST.

Important Note

- CP is eligible for Gold enin/Goa Trip worth Rs 1,00,000/-
- Incentive for CP Team member worth Rs 50,000 -GST
- Marketing expenses of Rs 75000 -GST

NCMDD and ACP Terms will be applicable on this booking

Plus, Incentive for Krisumi sales Team Rs. 90,000/-

For Unit no. A 204:

- The Current Box Price

Rs. 2,30,00,000/-

Rs. 1,15,00,000/-

Rs. 1,15,00,000/-

AC

Vinaykand

02/11/21

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 29th October, 2021

Sub : Booking Approval of Unit no. C 2804 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of Unit no. C 2804 under Possession link payment Plan (35:65) on Current Box Price.

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Mr. Sood

Unit no. C 2804

Unit Type: 3 LDK+S (Fully Furnished)

Tower: C

Floor: 28th

Saleable Area: 2528.54

Payment Plan: Possession link Payment Plan (30:70)

Booking Source: Symbiosis Infra Pvt Ltd.

RM: Bobby Khandelwal
Recommended Discount as closure tool under possession link payment plan :- Rs. 19,34,303/- (6.75%)

Recommended Brokerage Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs. 19,34,303/- as Closure Discount) -Rs.10,48,228/+ CP incentive Rs.50k - Totaling = Rs. 10,98,228 + GST

Plus ,

- CP is eligible for Marketing support of Rs. 75k + GST
- CP is eligible for Gold worth Rs.1 lacs on this booking

Customer is eligible for gold of Rs. 1 lacs on this booking. CP has asked us to give the gold to him as he will settle the client in cash .

No commercial benefit of MOU terms will be applicable on this booking. Only nos and value will be counted.

Incentive for Krisumi Sales Team: Rs. 72,000/-

For Unit no. C 2804:

- **The Current Box Price (including furnishing cost) Rs. 2,86,40,000/-**
- **Add: premium car park 4,00,000/-**
- Less : Discount by company 19,34,303/-**
- Final Box price 2,71,05,697/-**

Note: Add-on if opted will be added in the Final Box Price after discount.

Net Realization (After Brokerage and Incentive- fully furnished) : Rs. 9904/- per sqft.

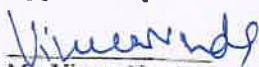
Total price to Customer (All inclusive) : Rs. 3.00 Cr.

Request your good self to please accord approval.

Prepared By: Sachin Bhargv/Nitin Bhatia

Verified By: Pramod Agarwal (Finance Department)

Approved By:


Mr. Vineet Nanda


Mr. Akash Khurana


Yamazaki San


Mr. Mohit Jain

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 30th November 2021

Sub : Booking Approval of Unit no. B 804 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of **Unit no. B 804** under Special payment Plan (25:25:50) on Current Box Price.

Payment Plan (25:25:50)	% Due
Advance Amount on Booking	INR 5,00,000
Booking Amount - Within 30 Days from booking	10% of Sale Consideration (Less: Advance Amount of INR 5,00,000) + GST + Registration & Stamp Duty on Agreement For Sale, As Applicable
Within 90 Days from booking or Completion of Excavation Work, whichever is later	15% of Sale Consideration + GST
Within 210 days from booking	15% of the Sale Consideration + GST
Within 240 days from booking	10% of the Sale Consideration + GST
On Application of OC	25% of Sale Consideration + GST
On Offer of Possession	25% of Sale Consideration + GST + IFMSD + Registration & Stamp Duty on the Conveyance Deed, As Applicable

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Arya Mariam Roy

Unit no. B 804

Unit Type: 3LDK+S Tower: B Floor: 8th

Saleable Area: 2537.34 sq ft

Payment Plan: Special Payment Plan (25:25:50)

Booking Source: Symbiosis Infra Pvt Ltd

RM Name- Bobby Kuramdas

Recommended Discount as closure tool under Special payment plan:- Rs. 16,20,809/- (6.98%)

Recommended Brokerage Applicable for CP & Team: (4% on Box Price – Rs. 5 Lacs Club Membership – Rs.16,06,684/- as Closure Discount) = Rs. 8,43,167/- Totaling to Rs.8,43,167/- + GST.

Important Note

- CP is eligible for Gold coin/Goa Trip worth Rs 1,00,000/-
- Incentive for CP Team member worth Rs 30,000 +GST
- Marketing expenses of Rs 75000 +GST

No MOU & AOP Terms will be applicable under this booking

Plus Incentive for Krisumi Sales Team: Rs. 96,000/-

For Unit no. B 804:

- The Current Box Price Rs. 1,32,00,000/-
- Less: Recommended Discount Rs. 16,20,809/-
- Final Box Price Rs. 1,15,79,191/-

AK

Vineet Nand

04/11/21

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 23rd January 2022

Sub : Booking Approval of Unit no. A 505 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of Unit no. A 505 under Possession Link Payment Plan (30:70) on Current Box Price. This is our existing customer, and he is buying one more unit. Customer has requested for some tweaking in Payment Plan. **Financial Impact has been taken in the worksheet.**

Below is the Payment Plan.

Payment Plan (30:70)	% due
Advance amount on Booking	INR 5,00,000
Booking Amount-within 30 days from booking	10% of Sale Consideration (Less Booking Advance of INR 5,00,000) + GST + Registration & Stamp Duty on Agreement for Sale
Within 90 days from booking	10% of Sale Consideration + GST
Within 120 days from booking	10% of Sale Consideration + GST
On Applying of OC	35% of Sale Consideration + GST
On Offer of Possession	35% of Sale Consideration + GST+ IFMSD + Registration & Stamp Duty on Conveyance Deed(As applicable)

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Anoop Campbell

Unit no. A 505

Unit Type: 3LDK

Tower: A

Floor: 5th

Salable Area: 1975.97 sq ft

Payment Plan: Possession Link Payment Plan (30:70)

Booking Source: Symbiosis Infra Pvt Ltd

RM Name- Bobby Kurandas

Recommended Discount as closure tool under Possession Link payment plan:- Rs. 8,72,566/- (5.13%) ✓

Recommended Brokerage Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs. 8,72,566/- as Closure Discount)- On form discount by CP = Rs. 1,54,727 - = Rs. 4,70,370/- Totaling to Rs. 4,70,370/- + GST. ✓

Important Note

- CP is eligible for the Gold Coin worth Rs 1,00,000/- ✓
- No Commercial Benefit of MOU Terms will be given to CP under this booking. ✓

Plus,

Incentive for Krisumi Sales Team. Rs. 72,000/- ✓

S
L3
24/1/22

AK