

Key Updates for Your Membership Renewal

1. Membership renewals will run from **mid-May to 30 June 2023**.
2. **Members can certify early online** before the renewals portal opens. (NEW)
3. Members can **store their preferred credit card(s)** within the secure renewals portal for future member payments. (NEW)
4. **PayPal is now a payment option** for members, where geographically available. (NEW)
5. Quarterly dues **installment payment option has been discontinued**. (NEW)
6. **YPO Concierge** coverage has expanded. (NEW)

Top 10 Questions

1. How much do members pay?

Tier	Member Tier Description	Global Dues
1	Members who have not completed their 12th full year of membership before 1 July 2023	USD4,150
2	Members who have completed their 12th full year of membership before 1 July 2023	USD2,765
3	Members who are between the ages of 65 through 74 as of 1 July 2023	USD1,385
4	Members who are age 75 or older as of 1 July 2023	USD415

Note: All members will remain at the tier of dues they paid in FY22-23 until they reach the next tier (as defined above).

2. Why did YPO discontinue the quarterly installment payment option?

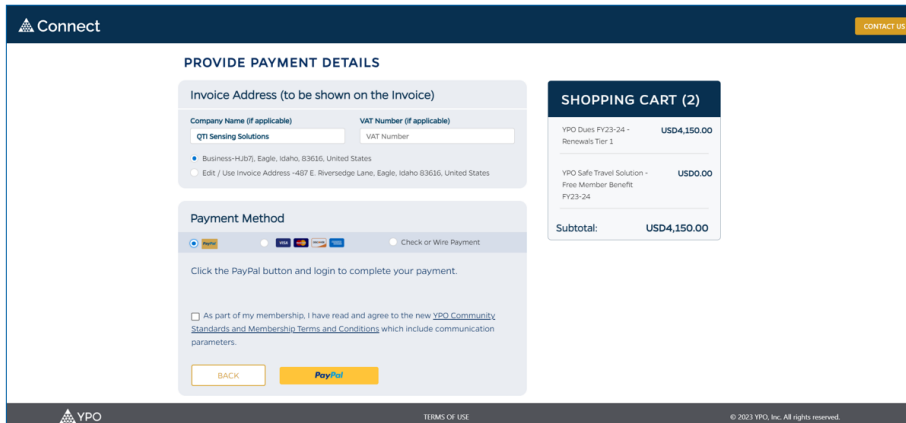
For the past three membership renewals cycles, the YPO Global Board of Directors instated a temporary quarterly payment option in response to the pandemic. The board of member volunteers deliberated and decided to discontinue the installment option as a function of YPO. This is one of many decisions made since the pandemic that signals the organization is returning to our well-established and community-sustaining business and financial model.

3. When should I process my certification?

In late March 2023, all members with a certification requirement for FY23-24 were invited to certify early through our new online certification platform. Early certification is offered as a courtesy and convenience, not a requirement. Members who completed their certification early will not see any certification requirements within the membership renewals portal; members who opted to wait until the renewals portal opens will be served the appropriate certification form. For more information about certification requirements, please refer to page 6.

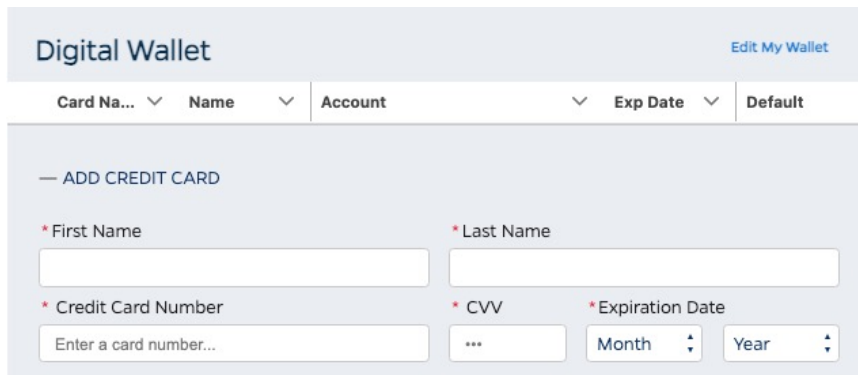
4. How do I use PayPal to pay my dues?

PayPal has been added as a payment option for YPO global dues — and chapter dues if **YPO collects dues for your chapter**. On the dues payment page within the renewals portal, you will see PayPal, Credit Card and Check or Wire Payment options. Select PayPal and login to complete your payment. Once complete, you will revert to the renewals portal where you can review your payment and finalize your renewal.



5. Does YPO automatically store my credit card?

Members must opt-in if they want to store their credit card for future use within the secure, online membership renewals portal. YPO does not automatically record or store credit card information. If you choose to store your credit card(s) within your “digital wallet,” you can manage and/or delete your card(s) from your secure, personal profile on YPO Connect. Your digital wallet with stored credit card(s) will then be available for future membership renewals, YPO Safe Travel Solution and YNG Community enrollment for family members. Your digital wallet will not be available to process payment for events or other user-pay experiences.



6. Is grace available?

Yes, grace is available for members who qualify. If you apply for grace from within the renewals portal, your request will automatically be sent to your chapter chair or chapter membership officer for review and decision. If you apply for grace outside of the portal, your request will be submitted to the chapter chair and chapter membership officer of your primary chapter for approval. Refer to page 7 for more information.

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Frequently Asked Questions

7. Is dues assistance available?

For members who live in a country or region served by PayPal — the online payment service — options such as split payments and/or installments may be available. The quarterly installment option previously offered by YPO is no longer available, however. Please refer to page 1 for more information.

8. What are global dues if I choose to renew as a lifetime member?

Dues rates for lifetime membership are based on your age and tenure. Lifetime dues are calculated based on the annual dues rates as a discount percentage off the total future dues payments, including inflation. For more information, please refer to page 9.

9. How can I maximize my YPO experience?

YPO is a uniquely personal journey offering an abundance of experiences for members, their spouses/partners and children. Our community offers many opportunities for you and your family to expand your connections to peers and experiences. Within the online renewals portal, you may choose to join one or more networks, learn about additional forum groups and explore additional chapter membership. Within the portal you can also learn more about and/or enroll your family members in two exceptional programs — YPO Safe Travel Solution and the YNG Community, specifically for 18-30 year old children of YPOers. Learn more about the latter two programs on page 11. Plus, you can contact [YPO Concierge](#) to explore other YPO opportunities that are particularly relevant to you.

10. Whom do I contact if I need help?

If you are experiencing problems renewing online or have questions about your membership renewal, contact YPO Concierge. Our expanded team of globally located member care advisors is available seven days per week via [email](#), phone (+1 800 425 5418) or [live chat](#). You may also contact your chapter manager or [regional manager](#).

Additional Information

RENEWING ONLINE

1. How can I make sure my renewal experience with YPO is secure?

Please be aware that there may be phishing attempts targeting YPO members with requests for payment or personal information. Members can verify their YPO membership renewals interactions in the following ways:

- All YPO renewals emails will be sent from concierge@ypo.org.
- When you are in the renewals portal, verify the URL in your browser is <https://ypo.my.site.com/members/renewalentry>.

Please note that if you are not already logged into YPO Connect, you will need to enter your username and password before proceeding to the renewals portal.

2. I forgot my YPO Connect password. How can I gain access?

If you forgot your login password, click “Forgot Password” and the quick and easy on-screen instructions will guide you through the process. Once complete, you will “land” on your Connect home page. A banner at the top of the page will guide you to the renewals portal.

3. How long will it take me to renew my membership?

When renewals launch in mid-May, you will be notified via email with a link to our secure, online portal, ypo.org/RenewMyMembership. Typically, members complete their renewal within 10-15 minutes by taking the following actions:

- Review and update your profile — critical information for connecting with peers.
- Complete certification — if required and you did not certify early.

- Review optional benefits — YPO Safe Travel Solution and YNG.
- Submit payment.

4. What browsers are supported by the online renewals portal?

The YPO renewals portal is housed in the Salesforce platform. Salesforce recommends that you use the latest version of Google Chrome, Apple Safari, Microsoft Edge or Mozilla Firefox. Salesforce does not support Internet Explorer. The latest versions of the supported browsers are listed below and can be downloaded from the associated links.

Google Chrome	https://www.google.com/chrome/
Apple Safari	https://support.apple.com/downloads/safari
Microsoft Edge	https://www.microsoft.com/windows/microsoft-edge
Mozilla Firefox	https://www.mozilla.org/firefox/new

5. I started my renewal online but did not finish. Can I continue online?

Yes, any action you completed within the portal is saved when you click “Continue” on each page. To complete your renewal, log into the portal via your home page on YPO Connect, or by going to ypos.org/RenewMyMembership. You will automatically re-enter the system where you logged off.

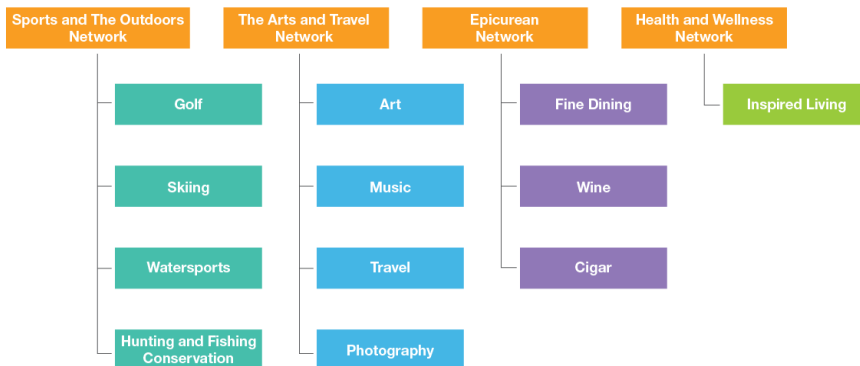
6. What’s new with YPO Personal Networks in the renewals portal?

During the renewals process, members are presented with the YPO Networks they currently belong to (and the full list of networks available to them). This year, the list of YPO Personal Networks will reflect the new structure that was announced last August — designed to give members more access to greater connections and an enhanced experience.

The new structure consists of four overarching networks with subnetworks grouped by interest (see the diagram). This means that the YPO Photography (now subnetwork), for example, is part of The Arts and Travel Network. Within the renewals portal, members will see both “Photography” and “Arts and Travel” on their list of networks. [Learn more about all YPO Networks.](#)



Personal Networks



7. Am I required to accept the YPO Community Standards?

Members who renew annually are required to accept the YPO Community Standards and Membership Terms and Conditions which define YPO’s culture, explain what we want to achieve as a community and how we engage with each other. You can review the document and indicate your acceptance on the payment page of the membership renewals portal. YPO lifetime members are required to accept and agree to abide by the standards for the duration of their lifetime membership.

MEMBERSHIP DUES

1. Did global dues increase?

Yes, per YPO Policies and Procedures, “YPO global dues will increase annually by a minimum of the increase in the consumer price index.” Each year the member-led board reviews our policies and dues for the coming fiscal year to set global dues. Your global dues are invested to improve member experiences, programs, and services including global connections, networks, learning programs and resources, strategic partnerships, spouse/partner and family programs and emergency support services. Refer to [page 78 of the YPO Operations Manual](#) for more information.

2. What payment methods are accepted?

YPO accepts the following methods of payment:

- Pay by PAYPAL (where available)
New this year, you may submit payment within the renewals online portal using PayPal.
- Pay by CREDIT CARD (VISA, MasterCard, American Express and Discover)
You may submit payment within the renewals online portal or by calling YPO at +1 800 425 5418.
- Mail CHECK (please make check payable to YPO and reference your name and member ID)
Mail to: YPO, Inc., P.O. Box 202590, Dallas, TX 75320-2590, USA
Send courier (overnight) mail to: YPO, Inc. – 202590, 2975 Regent Blvd., Irving, TX 75063, USA
- Pay by WIRE TRANSFER (please reference your name and member ID on wire form)
Wells Fargo Bank N.A., 420 Montgomery Street, San Francisco, CA 94104, USA
Swift Code: WFBUS6S | ABA (Routing) Number: 121000248
Beneficiary Name: YPO, Inc. Beneficiary Account: 4121315014

3. What is PayPal?

PayPal is an online financial company available in more than [200 countries/regions and supporting 25 currencies](#). YPO has partnered with PayPal as a convenience for members in payment of their YPO global dues. Depending upon a member’s geographic location, PayPal may offer features such as splitting payments across multiple credit cards and/or installment payments. PayPal is a third party online financial company. YPO is not responsible for PayPal’s products, services, platforms, policies, terms and conditions or account requirements. Members should review the [PayPal policies](#) for their country/region before using their service and products.

4. What is the deadline for renewing my membership?

Renewals will launch mid-May and the payment due date is 30 June 2023.

5. What happens if I miss the 30 June invoice payment due date?

Your current YPO dues are paid through 30 June 2023. In July 2023, your membership may lapse, and membership privileges are suspended. The renewals portal will remain open for you to complete your renewals. All resigned members will be assessed a USD300 fee to reinstate their membership.

6. How can YPO help me manage limitations placed on money transfers (e.g., bank, credit card, government) to the U.S.?

It is important that you inform your chapter manager or [regional manager](#) as early as possible if you anticipate issues with your dues payment caused by regulations or other limitations. If PayPal is available in your country/region, that service may provide options for remittance of your global dues payment. You can also email concierge@ypo.org or phone +1 800 425 5418 for assistance.

7. Will YPO provide financial assistance to chapters facing significant currency devaluation?

While there is no formal program to provide financial assistance, chapters may contact YPO Chief Financial Officer Terry Wilson at twilson@ypo.org. Requests will be handled on a case-by-case basis.

8. What happens to my event registrations if I miss the dues payment deadline?

If you have a confirmed registration or are on the waitlist for a YPO global or regional event and have not renewed your YPO membership before the 30 June deadline you may lose your registration and incur cancellation fees. YPO policy states that any member who is resigned from YPO for failure to pay dues and/or recertify loses all membership privileges, including event registrations (confirmed or waitlisted). Members who reinstate their membership after the 30 June deadline can re-register for an event. Reinstated members are placed at the end of the waitlist if there is one. We will send an email reminder to all non-renewed members holding an event registration approximately one week before the 30 June renewals deadline.

RECERTIFICATION

1. How can I find the type of certification I need to provide?

In March 2023, YPO Concierge emailed each member with a certification requirement to let them know which type of certification (self or third party) they need to provide for this renewals cycle and to invite them to process that certification early. If you have a certification requirement and did not submit it early, you will automatically be served your required certification form when you go online to renew your membership.

2. Who is required to certify?

- YPO members who are not transitioning to YPO Gold for FY23-24.
- YPO Gold members who joined the Organization on or after 1 July 2018 and have been a member in good standing for less than six years (excluding their application year and years on grace).

3. Are lifetime members required to certify?

All YPO and YPO Gold members — including members who choose lifetime membership — must follow the YPO Policies and Procedures regarding certification.

4. What is third party certification?

An independent third-party verification of a member's qualifications.

5. Who must third-party certify?

- All YPO members (and YPO Gold members who joined the Organization on or after 1 July 2018) and have been a member in good standing for less than six years (excluding their application year and years on grace) must third party certify every third year.
- All YPO members (and YPO Gold members who joined the Organization on or after 1 July 2018 who have been a member in good standing for less than six years excluding their application year and years on grace) who will serve on the YPO Global Board of Directors or on certain committees in FY23-24.
- All YPO members (and YPO Gold members who joined the Organization on or after 1 July 2018 who have been a member in good standing for less than six years excluding their application year and years on grace) who are currently on grace.
- All YPO members (and YPO Gold members who joined the Organization on or after 1 July 2018 who have been a member in good standing for less than six years excluding their application year and years on grace) reinstating after being absent for more than one year.

6. Who is exempt from certifying?

- YPO Gold members or members transitioning to YPO Gold with a YPO join date prior to 1 July 2018.
- YPO Gold members who joined the Organization on or after 1 July 2018 and have qualified for six or more years without grace (not including their application year).
- YPO members who have qualified for six or more years without grace (not including their application year). These members will only be required to self-certify until transitioning to YPO Gold.

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- YPO members who have completed four third party certifications, not including third party certifications for leadership roles and/or re-qualifying after a period of grace. These members will only be required to self-certify until transitioning to YPO Gold.

7. Who qualifies as an independent third party?

YPO's "Policy and Procedures Manual" defines accepted independent third party verifiers as:

- An external CPA, independent auditor, chartered accountant (CA) or attorney (not an employee of the member's qualifying company).
- Company annual report or 10-K filing is acceptable if:
 - Member's name, title and specific qualifying criteria is included (if member presides over a specific division, that division information must be reported separately within the annual report or 10-K filing).
 - Prepared and signed by an external CPA, independent auditor or chartered accountant.

GRACE

1. What is grace?

Grace is a temporary exemption from submitting self or third party certification for membership renewal by a member who may not meet the membership qualification criteria at this time. All grace must be approved by the chapter chair or chapter membership officer of the member's primary chapter.

2. How can I apply for grace?

You can apply for grace within the membership renewals portal, which you can access via ypos.org/RenewMyMembership or from Connect. From within the portal, all grace applications are automatically submitted to the chapter chair and chapter membership officer of your primary chapter for approval. Once approved, the chapter will send the grace authorization to YPO Concierge to process and apply to your record. You can also email concierge@ypos.org or phone +1 800 425 5418 for assistance.

3. How is grace calculated?

- All YPO members (and YPO Gold members who joined the organization on or after 1 July 2018) in good standing who have qualified for at least two years but fewer than six years (excluding their application year) are eligible for up to three years of grace.
- YPO members in good standing who have qualified for six or more years, excluding their application year and years on grace, are eligible for unlimited grace. Members who achieve this status will only be required to self-certify until they transition to YPO Gold.
- No early grace requests will be granted.
- A one-year extension of grace is possible as an exception to the policy; a grace extension waiver should be submitted by the member's chapter to waivers@ypos.org for approval by the Peer Review Panel.
- The grace period is applied in one-year increments (1 July to 30 June) regardless of when the member applies for grace. It is not necessary for a member to expend all available grace before requalifying.
- A member may request to go on grace at any time during the fiscal year, provided that the grace period corresponds to the beginning of the fiscal year for which the member does not qualify and is applying for a grace period. (Fiscal year is 1 July to 30 June.) For example, if a member applies for grace for FY22-23, and the member is granted a grace period, the grace period starts on 1 July 2022, regardless of when during that fiscal year the grace period is approved.

4. Can I apply directly to YPO Concierge for grace approval?

YPO Concierge will forward your request to your chapter chair and chapter membership officer for approval. YPO Concierge can also advise you on the number of years of grace available to you.

5. What are the options if I do not have grace available?

- Please reach out to concierge@ypo.org to confirm alternative solutions. We may be able to help you certify with an enterprise value option or by combining values from multiple businesses you lead.
- YPO members may voluntarily choose to retroactively certify for FY20-21 and/or FY21-22, which can be counted toward accrual of grace. Please email concierge@ypo.org to learn about your options.
- YPO members with join dates prior to 1 July 2018 and no grace available may transition to YPO Gold if they are age 48 or 49 as of 30 June 2023. YPO members who are not eligible to transition into YPO Gold and do not have grace available may resign and apply to reinstate their membership once they are able to qualify.
- YPO Gold members with a join date on or after 1 July 2018, in good standing who have qualified fewer than six years (excluding their application year and years on grace) and who do not have grace available may resign and apply to reinstate their membership once they are able to qualify.

6. Do I still pay YPO dues and chapter dues while on grace?

Yes, members are still responsible for YPO and chapter dues while on grace.

7. What certification do I need to provide when coming off grace?

Third party certification is always required when coming off grace in the subsequent membership renewals period. A third party certification is one which must be verified by an external CPA, independent auditor, chartered accountant or attorney.

TRANSITIONING TO YPO GOLD

1. What are the requirements for being a YPO Gold member?

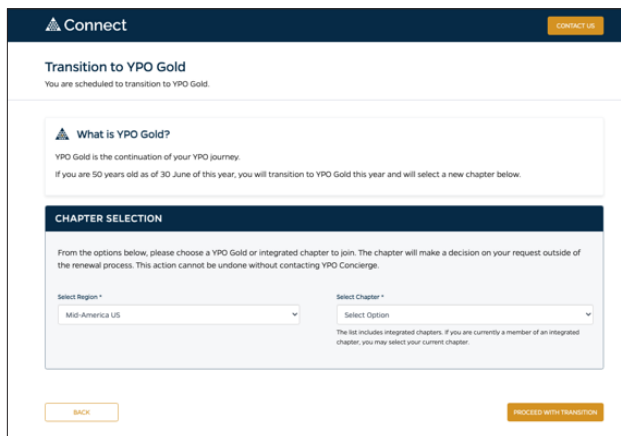
- All YPO members who are age 50 by 30 June 2023 must transition to YPO Gold.
- YPO members are eligible to early transition to YPO Gold at the age of 48.

2. I am a transitioning member. Can you describe my renewal experience and options?

Your renewal process will be virtually the same as it has always been. You will be able to update your profile, consider additional, exclusive member benefits and pay your membership dues within the renewals portal at ypo.org/RenewMyMembership. If you have a certification requirement, you should be presented the required certification form within the portal. Process your transition in two steps:

1. Select your region from the drop down list.
2. Select your YPO Gold chapter from the drop down list.

TIP: If you are a member of an integrated chapter, select that chapter.



The screenshot shows a web interface for transitioning to YPO Gold. At the top, there's a 'Connect' header with a 'CONNECT US' button. Below that, the main heading is 'Transition to YPO Gold' with a sub-heading 'You are scheduled to transition to YPO Gold.' There's a section titled 'What is YPO Gold?' explaining that it's the continuation of the YPO journey and that members aged 50 or older as of 30 June will transition to YPO Gold and select a new chapter. The 'CHAPTER SELECTION' section instructs users to choose a YPO Gold or integrated chapter to join. It features two dropdown menus: 'Select Region' (currently showing 'Mid-America US') and 'Select Chapter' (with a 'Select Option' placeholder). A note below the chapter dropdown states: 'This list includes integrated chapters. If you are currently a member of an integrated chapter, you may select your current chapter.' At the bottom, there are 'BACK' and 'PROCEED WITH TRANSITION' buttons.

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Frequently Asked Questions

3. Where can I learn more about transitioning to YPO Gold?

If you would like to talk to a YPO peer who has transitioned to YPO, please contact your chapter manager or [regional manager](#), or contact us at conciierge@ypo.org or +1 800 425 5418. [Go for the Gold](#) shares more information about the benefits and opportunities of YPO Gold membership.

LIFETIME MEMBERSHIP

1. Who is eligible for lifetime membership?

- Members who have six years of tenure and unlimited grace.
- All YPO Gold members and members eligible to transition with a join date prior to 1 July 2018.

2. What are the benefits of lifetime membership?

Lifetime members receive the following benefits:

- Significant savings on YPO dues — up to 64% based on age and tenure.
- No annual YPO dues increases.
- No fluctuations in exchange rates with the U.S. dollar.

Lifetime membership is often selected by members who foresee a change in their business and/or by members whose companies pay their dues.

3. How can I explore my options?

[Lifetime dues rates and payment options](#) are based on a member's age and tenure. If you are eligible for lifetime membership, you will be presented with a custom quote and payment options (if available) within the renewals portal. You can also contact conciierge@ypo.org or +1 800 425 5418.

4. Is certification required for lifetime members?

Lifetime members are required to adhere to the certification requirements within the YPO "[Policies and Procedures Manual](#)." For more information about certifications, refer to page 6 in this FAQs document.

5. If I am a lifetime member, must I still pay chapter dues?

Yes, lifetime members are still responsible for payment of chapter dues and, based on their age and tenure, may also be required to recertify. Lifetime members will continue to have access to enroll their family members in the exclusive optional benefits that are open for enrollment each year.

YPO EVENTS

1. Where can I learn about upcoming events?

Members can find upcoming events by visiting the [event directory on YPO Connect](#) where you can sort events by relevant criteria including topic, location, network, date and more.

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MEMBER VOUCHERS

1. I am a new member. What are the expiration dates for the New Member Voucher/Credit (NMV)?

New members with a join date of 29 September 2021 or after need to complete either two onboarding programs (Forum Basics and Taste of YPO) or attend a NOVA New Member Experience event to earn the USD2,000 voucher/credit. Once complete, the new member voucher/credit is issued, and the voucher is valid for two years from the date of issue.

For members joining prior to 29 September 2021, the voucher/credit was automatically issued upon joining and the voucher/credit is valid for two years. In January 2023, the YPO Finance Committee approved extending the expiration date of NMVs to 30 June 2023. This applies to members with NMVs expiring between now and 30 June 2023.

LEADERSHIP AND GLOBAL EXPERIENCE

1. How can I grow my leadership skills as a YPO champion?

[YPO's champion model](#) is distinctive, providing members with the ultimate experiential leadership learning. Members learn to lead through influence instead of authority, which leads to deeper bonds and more connections. Today, more than 10,000 champions lead thousands of initiatives each year. Grow your leadership skills through being a servant leader to chief executives within YPO.

2. How can I create connections beyond my chapter?

You may consider expanding your connections and relationships outside of your chapter and forum by joining one or more of the [32 YPO networks](#), trusted communities focused on business, family, personal and impact. And your spouse/partner is welcome to join all personal, family and impact networks, too. Global forum and [YPO MicroForum™](#) provide members, and sometimes spouses/partners, opportunities to connect with peers beyond their chapters. You may also reach out to YPO Concierge for help with expanding your connections. Contact us by email at concierge@ypo.org, by phone at +1 800 425 5418 and through [live chat](#).

3. How else can I engage with and get support from the YPO global community?

- YPO Concierge is your global expert for all things YPO. Our member care advisors can introduce you to the most relevant YPO communities, experiences, events and peers that will help enrich your journey.
- Reach out to your chapter manager and network manager to learn about MicroForum opportunities within your chapter, region and network.
- Let the YPO community help you. YPO Member Care confidentially connects members and spouses/partners through M2Mx to share guidance on health, business and personal issues.

OPTIONAL BENEFITS FOR MEMBERS

1. What is YPO Safe Travel Solution?

YPO partnered with FocusPoint International's Care and Assistance Plus (CAP™) to create YPO Safe Travel Solution, a comprehensive travel program. YPO Safe Travel Solution provides 24/7 crisis assistance services including medically necessary evacuation (if hospitalized and fit to travel), legal, medical and dental referrals, translation services, cash advances, security evacuation and assistance and more.

PLEASE NOTE: This is not medical or trip insurance and will not pay or reimburse doctor/hospital or travel expenses.

2. How much does YPO Safe Travel Solution cost and what is the coverage period?

This comprehensive program is free to all members and can be purchased for family members for USD145 per person. Coverage extends to 30 June 2024.

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3. What family members are eligible for YPO Safe Travel Solution?

Eligible family members include a member's spouse/partner, children, children's spouses/partners, grandchildren and parents.

4. How can I learn more about YPO Safe Travel Solution?

You can learn more about YPO Safe Travel Solution through [this informational flyer and FAQs](#), or by contacting concierge@ypo.org or +1 800 425 5418.

5. What is the YNG Community?

The **YNG Community** is the exclusive, Only-in-YPO experience designed specifically for your young adult children, ages 18-30. The community of more than 5,000 members engage in activities that support skills-building and career growth, forum and networking, access to jobs and internship opportunities with YPO members' companies, leadership and learning opportunities and social events — locally and globally.

6. What are the benefits of YNG?

Through YNG, your young adult children will have access to a full slate of online, virtual and in-person events and programming through which they can:

- Experience the trusting environment of forum, starting with forum training.
- Open the doors to new opportunities through professional networking.
- Expand strengths through skills-building, learning events and internships.
- Grow through 1:1 mentorship with YPO members.
- Build skills with new leadership opportunities as event champions and in other roles.

7. Who can join the YNG Community?

All young adult children of YPO members between the ages of 18-30 can join YNG. **All participants in YNG must be enrolled by their YPO member/parent.** The easiest way to enroll your young adult child(ren) for this exceptional experience is within the membership renewals portal at ypo.org/RenewMyMembership. Cost is **USD295** per young adult with a maximum of USD895 per family.

8. How can I learn more about YNG?

YPO members and their young adult children can learn more by accessing [this flyer](#) and by visiting the [YNG website](#). Members can also contact [yng@ypo.org](mailto: yng@ypo.org), contact concierge@ypo.org, or reach out to their chapter manager or [regional manager](#) for more information.