





Approval Note

| Waterfall Residences | | | | | | | |
|--|-----------|--|--|--------------------------------|--|---------------------------|------------------|
| Gold Coin Requisition | | | | | | | |
| 16-02-2024 | | | | | | | |
| HO/POOL MONEY/01-FY23-24 | | | | | | | |
| Project Ref No. | S.No. | Description of item | Project Name | Value/Denomination | Quantity | Total Cost | Remarks |
| | 1 | Gold Coin for Customer B504 | Waterfall Residences | 200000 | 1 | 200000 | Inclusive of GST |
| | 2 | Gold Coin for Channel Partner Jatin Batra for WS509 | Waterfall Suites | 250000 | 1 | 250000 | |
| | 3 | Gold Coin for Channel Partner Symbiosis Infra Pvt Ltd. WS107 | Waterfall Suites | 250000 | 1 | 250000 | |
| | | | | | Total | 700000 | |
| BUDGET - POOL MONEY | | | | | | | |
| BBA registration has been executed. | | | | | | | |
| Terms and Condition - 100% advance payment | | | | | | | |
| | | |  Disha Rao 16/2/2024 | Nitin Bhatia/ Sachin Bhargv | Verified By  | | |
| Date | 16-Feb-24 | |  Vineet Nanda | Akash Khurana | Approved By  | | |
| | | Manu Gupta Approved By | | | Takahiro Yamazaki Approved By | Mohit Jain Approved By | |

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : 15th March 2018

Sub : Booking Approval of Unit no. B 504 in Waterfall Residences, Sector 36A, Gurugram.

Dear Sir(s),

This is in reference to the New Booking of **Unit no. B 504 (3LDK+S)** under **Down Payment Plan**.

| | % due |
|--|--|
| Advance amount on booking | INR 5,00,000 |
| Booking Amount-within 30 days from booking | 10% of Sale Consideration (Less Booking Advance of INR 5,00,000) + GST + Registration & Stamp Duty on Agreement for Sale |
| Within 75 days from booking | 85% of Sale Consideration + GST |
| On Offer of Possession | 5% of Sale Consideration + GST+ IFMSD + Registration & Stamp Duty on Conveyance Deed (As applicable) |

The Applicant(s) & Unit detail is here as under: -

Applicant Name:

Unit no. B 504

Unit Type: 3 LDK+S

Tower: B

Floor: 5th

Saleable Area: 2537.34 sq ft

Payment Plan: Down Payment Plan

Booking Source : Direct Booking (Referral Gaggan Singh)

RM Name- Sachin Kumar

Recommended Discount as closure tool under Down Payment Plan:- ~~Rs. 9,00,000 (100%)~~

Important Note:

The customer is a big Investor from US. This Lead was generated and shared by our Channel Partner Mr. Gaggan Singh. Mr. Singh had passed the lead on to us for Project Presentation, Inventory Availability & Price Negotiations. Sachin gave the complete Project brief and did the final negotiations with her. Post confirmation on the Inventory & Final Price, she mentioned to Sachin that she will proceed with the deal directly with company rather than through Channel Partner. The same was immediately communicated to Mr. Nanda. As advised by Mr. Nanda, the deal was closed & the transaction was done with an advance amount of Rs. 5 Lac. We didn't want to lose the customer hence we accepted the deal. Mr. Nanda recommends that we must not spoil our relationship with the Channel Partner and should offer an attractive incentive against this particular deal.

The Booking is closed at a record Price of 3 Crores Under Down Payment Plan.

As per customer requirement, we recommend showing this booking as a Direct Booking and as a way-out to protect the interest of the CP (Mr. Gaggan Singh), we recommend that Marketing Support should be given to the Channel partner amounting to Rs. 10,64,120/- + GST. Mr. Gaggan Singh has performed well and given us a business of approx. 20 Cr. He is our prominent channel partner.

- Customer is eligible for Gold worth Rs. 2,00,000/-

- Incentive for Krisumi Sales Team Rs. 96,000

AK

S. Vineet

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : January 5th, 2024

**Sub : Booking Approval Note of Unit no. WS 509 in Waterfall Suites, Sector 36A,
Gurugram.**

Dear Sir(s),

This is in reference to Booking received in Waterfall Suites Unit no. WS 509 received through Channel Partner Jatin Batra.

Customer Name: Mr. Ishank Gupta & Ms. Raj Kumari Gupta

Unit no.: 509

Unit Type: 1LDK + 2 Toilets

Area: 1181.51 Sq.ft.

Tower: WS

Floor: 5th

Payment Plan: Flexi Payment Plan

CP Name: Jatin Batra

Total Price to the Customer: Rs. [REDACTED] i.e. @ [REDACTED] Per Sq.ft. (All Inclusive)

Brokerage Payable [REDACTED] (GST) Totaling to Rs. [REDACTED]

Recommended for Gold Coin worth Rs. 2.50 Lakh for CP or his Customer.

Employee Incentive: As per approved note / policy

All Inclusive Net Realization Per Sq.ft. After Brokerage + Gold Coin + Employee Incentive :

Rs. [REDACTED]

Note: [REDACTED] Sq.ft. is applicable as per approved policy.

Request your good self to please accord approval.

Prepared & Presented By: Nitin Bhatia Nitin Bhatia & Sachin Bhargav

Approved By:

Vineet Nanda

Mr. Vineet Nanda

Akash

Mr. Akash Khurana

Yamazaki San

Yamazaki San

Mohit Jain

Mr. Mohit Jain

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : Sept 21st, 2023

**Sub : Booking Approval Note of Unit no. WS 107 in Waterfall Suites, Sector 36A,
Gurugram.**

Dear Sir(s),

This is in reference to Booking received in Waterfall Suites Unit no. WS 107 received through Channel Partner Symbiosis Infra Pvt Ltd.

Customer Name: Mr. Sumit Neogi & Mrs. Enakshi Rajput Neogi

Unit no.: 107

Unit Type: 1LDK + 1 Toilet Type 1

Area: 921.02 Sq.ft.

Tower: WS

Floor: 1st

Payment Plan: Flexi Payment Plan

CP Name: Symbiosis Infra Pvt Ltd.

Total Price to the Customer: Rs. [REDACTED] i.e. @ [REDACTED] Per Sq.ft. (All Inclusive)

Brokerage Payable: [REDACTED] Totaling to [REDACTED]/-

Recommendation for Gold Coin Worth Rs. 2.50 lakhs for CP or his Customer.

Employee Incentive: As per approved note / policy

All Inclusive Net Realization Per Sq.ft. After Brokerage + Employee Incentive: [REDACTED]/-

Note: TPR @ 150/- Sq.ft. is applicable as per approved policy.

Request your good self to please accord approval.

Prepared & Presented By: Nitin Bhatia Nitin Bhatia & Sachin Bhargava

Approved By:

Vineet Nanda

Mr. Vineet Nanda

Akash Khurana

Mr. Akash Khurana

Yamazaki San

Mr. Mohit Jain