

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : Sept 18th, 2021

Sub : Booking Approval of Unit no. C 805 (Channel Partner Booking) in Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the booking of Unit no. C 805 under Special Payment Plan (30:70) on Revised Box Price. The Customer has paid 14,51,000/- as booking amount instead of 5 lacs. Customer will pay Balance payment of 10% amount in 30 days normal time.

This booking is done thru new channel partner i.e Mr.Sanjeev Khatri.

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Mr. Deepak Arora

Unit no. C 805

Unit Type: 2LDK + PWS (Regular Apartment)

Tower: C Floor: 21st Saleable Area: 1955.66 Sq. ft.

Payment Plan: Special Payment Plan (30:70)

Booking Source: Sanjeev Khatri

Recommended Discount (closure tool): Rs. 4,54,769 /- (2.64%)

Recommended Brokerage Applicable for CP & Team: (4% on Box Price – Rs. 5 Lacs Club Membership – Rs. 4,54,769/- as closure discount)- = 6,49,809/- Totaling to Rs. 6,49, 809/-

GST is not applicable as CP has given confirmation of the same.

Important Note:

- If MOU Terms are Achieved: CP will be eligible for 2% Additional Incentive.
- If MOU Terms are not Achieved: CP will be eligible for Gold of Rs.1.50 Lacs as per promotional Scheme of September 2021.

Plus, Incentive for Krisumi Sales Team: Rs. 60000/-- and 1 Goa trip for RM as per approved sales promotion scheme.

For Unit no. C 805:

• The Revised Box Price Before Discount:	Rs. 1,72,00,000/-
Less: Closure Discount by Company	Rs. 4,54,769/-
Final Box Price	Rs. 1,67,45,231/-

Note: Add-on if opted will be added in the Final Box Price after discount.

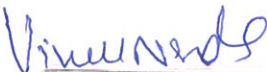
Net Realization on Box Price (After Brokerage and Incentive): Rs. 8021/- Sq.ft.
Total Price to Customer (All Inclusive): Rs. 1.88 Cr

Request your good self to please accord approval.

Prepared By: Sachin Bhargav/ Nitin Bhatia

Verified By: Pramod Agarwal (Finance Department)

Approved By:


Mr. Vineet Nanda


Mr. Akash Khurana

Yamazaki San


Mr. Mohit Jain

Unit No.	To be Achieved As per Business Plan	Actual- Non Achievement of MOU	Actual- On Achievement of MOU
Type	C 805		
Payment Plan	3 LDK		
SALEABLE AREA sft	3070		
	1955.66		
Box Price	1,70,50,000	1,72,00,000	1,72,00,000
Standard Discount	6,00,000	4,54,769	4,54,769
Adtl. Discount from Pool	1,50,000		
Inegral Discount for Fully Furnished Customer discount			
Adtl. Discount for 50:50 Payment Plan			
Total Discounts	7,50,000	4,54,769	4,54,769
Realisation (before Incentive)	1,63,00,000	1,67,45,231	1,67,45,231
Realisation psft(before Incentive)	8,335	8,562	8,562
Incentive to CP	1,77,000		
Adtl. Incentive to CP for 50 : 50		100000	1,00,000
Goa Trip for cp (Sept. 2021 scheme)		150000	
Gold for cp (Sept 2021 scheme)			
I PAD			
Incentive to CP Team Member			
Goa Trip for employee (Sept. 2021 scheme)		1,00,000	1,00,000
Incentive to CP Krisumi Team		60,000	60,000
Total Incentive	3,55,000	4,10,000	2,60,000
Realisation (After Incentive)	1,59,45,000	1,63,35,231	1,64,85,231
Realisation psft(After Incentive)	8,153	8,353	8,429
Brokerage %	3.5%	4.0%	6.0%
On Form Discount passed by broker			
Brokerage including GST	6,52,540	6,49,809	9,74,714
Total Brokerage	6,52,540	6,49,809	9,74,714
Realisation (After Incentive & Brokerage)	1,52,92,460	1,56,85,422	1,55,10,517
Realisation psft(After Incentive & Brokerage)	7,820	8,021	7,931

Difference- Non Achievement of 200.94 392961.8

MOU 111.50 218057.1

Net Box Price	1,67,45,231
EDC & Other Charg	8,68,151
ADD ON	
GST	8,80,669
IFMS	2,93,349
Regn. Cost	12,600
Total Price	1,88,00,000

Pranod Aggarwal
Verified By: Pranod Aggarwal

Mr. Mohit Jain

A-B-C

Net Box Price to Customer
Net Box Price to Customer psft
Total Price to The Customer

Nitin Bhatia
Prepared By: Sachin Bhargav/Nitin Bhatia

Vineet Nanda
Approved By: Vineet Nanda

Mr. Akash Khurana

Yamzaki San

Nitin Bhatia

From: Takahiro Yamazaki
Sent: 05 October 2021 4:44 PM
To: Sachin Kumar
Cc: Mohit Jain; Akash; Vineet Nanda; Gulshan Kumar; Nitin Bhatia
Subject: Re: Note for Approval for unit no. C 403,C 1602, C 1506, A 2002, A 2102, A2202, A2302, C 2106 and C 805

Approved.

Kind Regards,
Takahiro Yamazaki / 山崎 貴博

送信元: Sachin Kumar <sachin.kumar@krisumi.com>
日付: 2021年10月5日 火曜日 19:21
宛先: Takahiro Yamazaki <takahiro.YAMAZAKI@krisumi.com>
Cc: Mohit Jain <mj@krisumi.com>, Akash <akash@krisumi.com>, Vineet Nanda <nanda@krisumi.com>, Gulshan Kumar <gulshan.kumar@krisumi.com>, Nitin Bhatia <nitin.bhatia@krisumi.com>
件名: Note for Approval for unit no. C 403,C 1602, C 1506, A 2002, A 2102, A2202, A2302, C 2106 and C 805

Dear Yamazaki San,

Kindly find attached the approval note for Unit no. C 403,C 1602, C 1506, A 2002, A 2102, A2202, A2302, C2106 and C805 . Booking detail is mentioned below for your kind perusal :

Unit No.	Applicant Name	Unit Type	Tower	Floor	Area (In sq.ft.)	Booking Source	Current/Revise Box Price	Closure Discount from Krisumi	Discount In %	Channel Partner discount from brokerage	Final Box Price
C 403	Mr. Naveen Nandal	2 LDK	C	4 th	1448.41	Bullmen Realty India Pvt Ltd.	1,47,00,000	6,41,931	4.37%	Nil	1,40,58,069 (All Inclusive) Total Price to Customer is Rs.1.57 Cr.

C 1602	Mr. Nipun Goyal	3 LDK	C	16 TH	1946.84	Yhataw Real Estate	1,73,00,000	9,96,944	5.76	315118	1,59,87,938 (All Inclusive) Total Price to Customer is Rs. 1.80 cr.
C 1506	Universal Speciality Chemical Pvt Ltd	2 LDK	C	15 th	1478.53	Property XPO	1,45,50,000	2,21,965	1.53	Nil	1,43,28,035 (All Inclusive) Total Price to Customer Rs. 1.60 Cr.
A 2002	Mrs. Supreet Kaur	2 LDK +PWS	A	20 th	1955.66	Nishant Mendiratta	1,86,50,000	1,92,864/-	1.03%	Nil	1,84,57,136/- (All inclusive) Total Price to Customer is Rs. 2.06 cr
A 2102	Mr. Datar Singh Harji	2 LDK +PWS	A	21 th	1955.66	Nishant Mendiratta	1,86,50,000	1,92,864/-	1.03%	Nil	1,84,57,136/- (All inclusive) Total Price to Customer is Rs. 2.06 cr
A 2202	Mr. Gulshan Chawla	2 LDK +PWS	A	22 th	1955.66	Nishant Mendiratta	1,86,50,000	1,92,864/-	1.03%	Nil	1,84,57,136/- (All inclusive) Total Price to Customer is Rs. 2.06 cr
A 2302	Mr. Amit Sehgal	2 LDK +PWS	A	23 rd	1955.66	Nishant Mendiratta	1,86,50,000	1,92,864/-	1.03%	Nil	1,84,57,136/- (All inclusive) Total Price to Customer is Rs. 2.06 cr
C 2106	Mr. Ranbir Singh	2 LDK	C	21 st	1478.53	Navneet Mishra	1,47,00,000	5,88,889	4.01%	NIL	1,39,75,000/- (All inclusive) Total Price to Customer is Rs. 1,56,29313
C 805	Mr. Deepak Arora	2 LDK +PWS	C	8 TH	1955.66	Sanjeev Khatri	1,72,00,000	4,54,769/-	2.64%	NIL	1,67,45,231/- (All inclusive) Total Price to Customer is Rs. 1.88 cr.

Kindly Accord your approval.

Warm Regards,

KRISUMI



Sachin Bhargv

General Manager – Commercial & Finance

Email: Sachin.kumar@krisumi.com

Mobile: 9711559992

Sector 36A, Gurugram



Website: www.krisumi.com | Take a walkthrough from

home: www.krisumixperience.com



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