

NOTE FOR APPROVAL

KRISUMI CORPORATION PVT. LTD.

Dated : July 21st, 2022

Sub : Release of Incentive Amount to Sales & Support Teams on the Bookings logged-in Post 1st January 2021 under Employee Incentive Policy In Waterfall Residences, Sector 36A, Gurugram.

Dear Sir,

This is in reference to the Incentive Scheme Policy for Sales & Support Team. We request your good self to please accord approval for release of Incentive amount against **28 Bookings** where 10% and above amount has been received from the Customer and the Agreement for Sale has been successfully registered. The Incentive amount for **28 Bookings** is coming out to **Rs. 21,60,000/-**.

The Detailed Calculation Sheet of Incentive amount is worked out on the basis of Net Realization. Considering the Net Realization on Positive side the Incentive amount is calculated on 120% & incase the Net Realization is on Negative side the Incentive amount is calculated on 80% which was the original Intent & Understanding of the Incentive Scheme. The Previous Incentives was release on the same understanding.

We recommend to kindly release & distribute the above incentive amount of Rs. 21,60,000/-.

The detailed list is here as under:-

S.No.	Employee Name	Applicable on No. of Bookings	Amount to Be Released In Rs.
1	Mr. Vineet Nanda	28	2,16,000
2	Mansi Patel	1	43,200
3	Sandeep Harit	3	1,76,400
4	Dimple Rathore	3	1,29,600
5	Bobby Kuramdass	1.5	57,600
6	Priyanka Khanna	5	2,30,400
7	Deepti Mahindroo	1	43,200
8	Aditya Bharati	6	2,49,120
9	Amit Mehrotra	1	43,200
10	Pradhuman Singh	1.5	60,480
11	Pranay Periwal	2	86,400
12	Disha Rao	1	90,000
13	Divya Mishra	1	43,200
18	Ankita Singh	1	43,200
19	Shalini Jha	Support Team (Core Member)	64,800
20	Nitin Bhatia	Support Team (Core Member)	64,800
21	Kamal Bhalla	Support Team (Core Member)	64,800
22	Sachin Bhargv	Support Team (Core Member)	64,800
23	Disha Rao	Support Team (Core Member)	64,800
24	Navdeep Bisla	Support Team	23,000
25	Ashish Loyall	Support Team	23,000
26	Divya Mishra	Support Team	20,000
27	Roshan	Support Team	20,000
28	Sumegha	Support Team	16,000
29	Kanika Ahuja	Support Team	16,000
30	Sakaar	Support Team	16,000
31	Yash Varshney	Support Team	16,000
32	Manisha Thakur	Support Team	15,000

Sd/- Nitin Bhatia

21/7

33	Afreen	Support Team	15,000
34	Cynthia	Support Team	12,000
35	Siveen	Support Team	12,000
36	Sushmita	Support Team	12,000
37	Alok	Support Team	12,000
38	Karamvir	Support Team	12,000
39	Arnish	Support Team	12,000
40	Security Guards, Drivers, Housekeeping & Supervisors (Admin Staff)	Total Strength is Approx. 36	72,000 Request for Cash to Be Issued for Distribution to Backend & Admin Staff
	Total Amount:		21,60,000

Request your good self to please accord approval.

Prepared & Forwarded By: *Nitin Bhatia* / Sachin Bhargv

Verified By: Gulshan Kumar (Finance Department)

Approved By:

Mr. Vineet Nanda

Mr. Akash Khurana

Yamazaki San

Mr. Mohit Jain

Price	Total Discount Offered Co. & CP	Realization Amount	Incentive Amount Approved As per Payment Plan	Incentive Applicable as per Approval In %	Final Incentive Amount Applicable & to be Paid	Direct Execution - Team Member @ 60%	Direct Execution - Team Member Name	Support Staff @ 30%	Mr. Vineet Nanda @ 10%	Total Amount	Registration Date	Registration Status of Agreement For Sale	Collection Received	In %
22300000	828113	6,96,172	72000	120%	72,000	25920	Aditya Bharti				Jun 20, 2022			
						17280	Pradhuman Singh	21600	7200	72000		Executed	23018873	94%
51500000	1177975	-17,76,932	150000	80%	1,50,000	90000	Disha Rao	45000	15000	150000	Jun 20, 2022	Executed	5632230	10%
14550000	802000	3,36,810	72000	120%	72,000	43200	Dimple Rathore	21600	7200	72000	Jun 21, 2022	Executed	1513698	10%
17100000	1384000	2,17,155	72000	120%	72,000	43200	Dimple Rathore	21600	7200	72000	Jun 21, 2022	Executed	1737675	10%
23500000	1141153	-2,82,232	48000	80%	48,000	14400	Aditya Bharti				Jun 28, 2022			
						14400	Bobby	14400	4800	48000		Executed	2454679	10%
18650000	192864	75,496	72000	120%	72,000	43200	Deepti Mahindroo	21600	7200	72000	Jun 28, 2022	Executed	2024979	10%
23800000	126868	10,23,026	72000	120%	72,000	43200	Aditya Bharti	21600	7200	72000	Jun 28, 2022	Executed	2632964	10%
23500000	694619	2,85,082	72000	120%	72,000	43200	Aditya Bharti	21600	7200	72000	Jul 1, 2022	Executed	2531186	10%
17500000	357626	11,07,506	72000	120%	72,000	43200	Priyanka Khanna	21600	7200	72000	Jul 4, 2022	Executed	1871010	10%
17500000	373816	9,20,773	72000	120%	72,000	43200	Priyanka Khanna	21600	7200	72000	Jul 4, 2022	Executed	1883885	10%
23500000	814487	7,25,694	72000	120%	72,000	43200	Priyanka Khanna	21600	7200	72000	Jul 5, 2022	Executed	2607214	10%
24000000	513666	16,68,199	72000	120%	72,000	43200	Divya Misra	21600	7200	72000	Jul 8, 2022	Executed	10267563	39%
23500000	489857	14,21,544	72000	120%	72,000	43200	Ankita Singh	21600	7200	72000	Jul 11, 2022	Executed	2545531	10%
51500000	3785729	-25,65,298	150000	80%	1,50,000	90000	Sandeep Harit	45000	15000	150000	Jul 11, 2022	Executed	5202499	10%
23900000	44780	9,19,855	72000	120%	72,000	43200	Dimple Rathore	21600	7200	72000	Jul 12, 2022	Executed	2667913	10%
22800000	1518589	4,46,166	72000	120%	72,000	43200	Pradhuman Singh	21600	7200	72000	Jul 13, 2022	Executed	2409262	10%
23500000	664963	3,65,488	72000	120%	72,000	43200	Bobby	21600	7200	72000	Jul 13, 2022	Executed	2504204	10%
23500000	45915	12,06,057	72000	120%	72,000	43200	Priyanka Khanna	21600	7200	72000	Jul 13, 2022	Executed	2568659	10%
22800000	451922	4,81,604	72000	120%	72,000	43200	Aditya Bharti	21600	7200	72000	Jul 13, 2022	Executed	2452079	10%
18400000	511912	8,61,136	72000	120%	72,000	43200	Sandeep Harit	21600	7200	72000	Jul 14, 2022	Executed	1972006	10%
23500000	760201	7,77,418	72000	120%	72,000	43200	Mansi	21600	7200	72000	Jul 14, 2022	Executed	2494297	10%
23000000	856684	1,375	60000	100%	60,000	36000	Aditya Bharti	18000	6000	60000	Jul 14, 2022	Executed	2411983	10%
23600000	792238	7,55,751	72000	120%	72,000	43200	Sandeep Harit	21600	7200	72000	Jul 14, 2022	Executed	2523509	10%
18000000	582230	15,90,215	96000	120%	96,000	57600	Priyanka Khanna	28800	9600	96000	Jul 15, 2022	Executed	1900000	10%
28740000	877000	1,75,667	72000	120%	72,000	43200	Aditya Bharti	21600	7200	72000	Jul 15, 2022	Executed	3075000	10%
24500000	220810	15,04,608	72000	120%	72,000	43200	Pranay Periwal	21600	7200	72000	Jul 18, 2022	Executed	2749338	10%
24500000	220810	16,96,348	72000	120%	72,000	43200	Pranay Periwal	21600	7200	72000	Jul 18, 2022	Executed	2749338	10%
24000000	799381	3,09,786	72000	120%	72,000	43200	Amit Mehrotra	21600	7200	72000	Jul 18, 2022	Executed	2545853	10%
67,71,40,000	2,10,30,208	1,49,44,469	21,60,000		21,60,000	12,96,000		6,48,000	2,16,000	21,60,000				

Vineet Nanda

From: Vineet Nanda
Sent: 25 July 2022 18:11
To: Nitin Bhatia; Gulshan Kumar
Cc: Mohit Jain; Akash; Takahiro Yamazaki; Tomy Thomas; Sachin Kumar; Parveen yadav
Subject: RE: Note For Approval - Employee Incentive Distribution for Sales & Support Team (21st July 2022)
Attachments: Note for Approval. Release of Incentive to Sales Team. 21st July 2022.doc; Final Working Sheet of Incentive of Sales and Support Team. 21st July 2022.xlsx

Approved.

Thanks & Regards,
Vineet Nanda

From: Nitin Bhatia nitin.bhatia@krisumi.com
Sent: 21 July 2022 15:37
To: Gulshan Kumar gulshan.kumar@krisumi.com
Cc: Mohit Jain mj@krisumi.com; Akash akash@krisumi.com; Takahiro Yamazaki takahiro.YAMAZAKI@krisumi.com; Vineet Nanda nanda@krisumi.com; Tomy Thomas tomy.thomas@krisumi.com; Sachin Kumar sachin.kumar@krisumi.com; Parveen yadav parveen.yadav@krisumi.com
Subject: Note For Approval - Employee Incentive Distribution for Sales & Support Team (21st July 2022)

Dear Gulshan San,

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	Total Amount:		21,60,000

Request your good self to kindly verify the Booking Details & Incentive amounts.

Thanks in advance.

Warm Regards



Nitin Bhatia
AVP – Customer Services

Email: nitin.bhatia@krisumi.com

Mobile: 9650684216

Sector 36A, Gurugram



Website: www.krisumi.com | Take a walkthrough from home: www.krisumiexperience.com