

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : December 3rd, 2020

Sub : Release of Incentive Amount to Sales, Customer Service & Support Teams on the Bookings logged-in Post 25th July 2020 In Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the Incentive Scheme planned for Sales, Customer Service/Experience & Support Team. We request your Good self to please accord approval for release of Incentive amount against 9 Bookings where 10% amount has been received from the Customer. The Incentive amount decided for 1 Unit was Rs. 25,000/- Therefore for 9 Units the amount is coming out to (25,000 X 9) = **Rs. 2,25,000/-**

The Incentive is being release against 9 Units, mentioned here as under: (Detailed sheet is attached)
A 303, A 704, A 804, B 2403, C 703, C 1003, C 3003, C 3103, & B 1503

The above incentive amount of Rs. 2,25,000/- is to be distributed amongst following team members mentioned here as under:-

S. No.	Employee Name	Amount to Be Released In Rs.
1	Ms. Anjoo Gogia	Rs. 25,000/-
2	Nitin Bhatia	Rs. 25,000/-
3	Pradhyuman Singh	Rs. 25,000/-
4	Kapil Sood	Rs. 25,000/-
5	Bobby Kuramdas	Rs. 25,000/-
6	Shalini Jha	Rs. 15,000/-
7	Bhagat Singh	Rs. 15,000/-
8	Navneeta Redhu	Rs. 15,000/-
9	Sumegha Handa	Rs. 13,000/-
10	Priyanka Khanna	Rs. 13,000/-
11	Shipra Singh	Rs. 13,000/-
12	Nikeeta Bellgard	Rs. 5,000/-
13	Carolyn Hmar	Rs. 3,000/-
14	Cynthia Zosanglien	Rs. 3,000/-
	Total Amount:	Rs 2,20,000/-

Note: Balance amount of Rs. 5,000/- will be distributed in cash amongst Pantry Boys, Security Guards & Drivers on New Year.

14 Cheques to be released in favour of respective employee names.

Request your good self to please accord approval.

Prepared & Forwarded By: Nitin Bhatia

Nitin Bhatia
3/12/2020

Approved By:

Anjoo Gogia
Ms. Anjoo Gogia

RK Sahni
Mr. Raj K Sahni

Akash Khurana
Mr. Akash Khurana

Yamazaki San
Yamazaki San

*In case of A 804, Amount received is less than 10%.
Hope incentive can be released on that unit.
AK*

LIST OF 9 UNITS SOLD ON WHICH INCENTIVE AMOUNT HAS TO BE RELEASED

S.No.	Booking Date (D/M/Y)	Unit No.	Tower	Unit Type	Saleable Area (in Sq.ft.)	Allottee Details	Booked Through	Through Sotheby's	Payment Plan	Krisumi Team Incentive Amount, If any	Total Amount Due	Total Amount Received	Balance Outstanding	Amount Received in %	Remarks	Agreement Status
1	02-09-2020	C 703	C	2 LDK (C3)	1448.41	Mrs. Riya Goyal / Mr. Amit Goyal	Realpro Realty Solutions Pvt. Ltd.	Sotheby's	PLP (20:80)	25000	12,93,118	12,83,419	9,699	10%	TDS Certificate Pending	Pending
2	29-09-2020	B 2403	B	2 LDK (B3)	1478.53	Mr. Ravendra Mohan Dayal	Bullmen Realty India Pvt. Ltd.	Sotheby's	PLP (20:80)	25000	14,28,718	14,28,718	-	10%		Pending
3	30-09-2020	A 303	A	2 LDK (A3)	1478.53	Mr. Suwendu Banerjee	Ashwani Khanna	Sotheby's	PLP (20:80)	25000	27,25,346	27,05,972	19,374	19.50%	We have received Early Payment from Customer i.e. 19.50% amount. Only TDS is left which will be completed by 10th December 2020	Executed
4	30-09-2020	B 1503	B	2 LDK (B3)	1478.53	Mr. Siddhartha Chandra	Vinayak Nandan Bharna	No	PLP (20:80)	25000	28,44,836	28,44,838	-2	20%		Executed
5	30-09-2020 & 06-10-2020	A 804	A	3LDK+S (A4)	2528.54	Mr. Jitin Bhargava	HDD Homes	Sotheby's	PLP (20:80)	25000	23,54,690	22,12,252	1,42,438	10%	Demand amount confirmed by Nitin was short. The remaining amount will come on the next installment due within 90 days from booking.	Pending
6	12-10-2020	A 704	A	3LDK+S (A4)	2528.54	M/s Udit Buildwell	HDD Homes	Sotheby's	PLP (20:80)	25000	23,55,665	23,55,665	-	10%		Pending
7	31-10-2020 & 02-11-2020	C 1003	C	2 LDK (C3)	1448.41	Mr. Sanjeev Kumar	Devender Khurana	Sotheby's	PLP (20:80)	25000	13,89,614	13,89,614	-	10%		Pending
8	31-10-2020	C 3003	C	2 LDK (C3)	1448.41	Mr. Suwendu Banerjee	Ashwani Khanna	Sotheby's	PLP (20:80)	25000	33,36,630	33,12,884	23,746	19.50%	We have received Early Payment from Customer i.e. 19.50% amount. Only TDS is left which will be completed by 10th December 2020	Executed
9	31-10-2020	C 3103	C	2 LDK (C3)	1448.41	Mr. Suwendu Banerjee	Ashwani Khanna	Sotheby's	PLP (20:80)	25000	33,36,630	33,12,884	23,746	10%	We have received Early Payment from Customer i.e. 19.50% amount. Only TDS is left which will be completed by 10th December 2020	Executed
Total					15286.31					2,25,000						

Nitin R Blatia
3/12/2020