


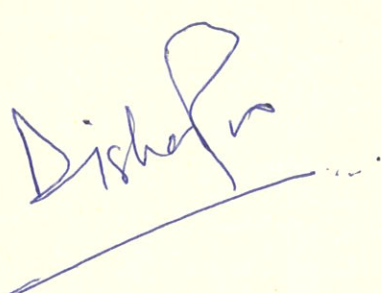


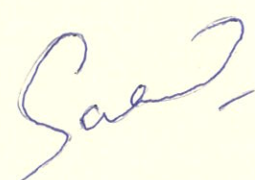
HKN OVERSEAS

602 NAURANG BHAWAN
21 KASTURBA GANDHI MARG,
CANNAUGHT PLACE, NEW DELHI 11001
+91 9953524656, 9599045317
WWW.HKNOVERSEAS.COM

INVOICE

Company/Individual Name : HKN OVERSEAS Address : 602 NAURANG HOUSE, 21 KG MARG, NEW DELHI 110001		DATED - INVOICE NO. GST NO. PAN NO. HRERA NO.	16-03-2022 HKN/21-22/0137 07BSAPS5599D1ZD BSAPS5599D HRERA-PKL-REA-600-2021
Contact No.: +91 9953524656 E-Mail Id: HKNREALTY@GMAIL.COM			
To, Party Name - M/s. Krisumi Corporation Private Limited Regd. Office- Central Plaza Mall, 3rd Floor, Sector -53, Gurugram -122001, Haryana. Corpprate Office: 461-462, Udyog Vihar Phase-3, Gurugram, Haryana-122016 Site Office: Sales Lounge, Sector 36A, Gurugram, Haryana - 122004		PROJECT NAME: WATERFALL RESIDENCES PAN NO. AAECV0565A GST No. 06AAECV0565A1ZR	
Description		Amount	
Marketing Support		75000	
SAC Code:- 998311			
TOTAL BILL AMOUNT		75,000	
CGST @		9%	
SGST @		9%	
IGST @		18%	
TOTAL DUE AMOUNT		88,500	
Amount In Words: Rupees Eight Eight Thousand Five Hundred Only.			
Remarks: Marketing Support			
Declaration:- Please Issue Cheque in Favour of:- Or for Online Transfer, the RTGS Details are hereas under: Bank Name: HDFC BANK LTD. Bank Account no. 50200055315112 Branch Name & Address: PLOT NO 09, LSC, B1, VASANT KUNJ, NEW DELHI 110070 IFSC Code: HDFC0002024			
		For HKN Overseas  Proprietor Authorised Signatory	





14 channel partners mentioned below have committed a minimum of 1 sale each, within March 2022. The release of the marketing support will result in 14 sales from these CPs.

May you be kindly informed that CP Bhaswar Paul mentioned in the list below has made quality customer visits and has hot leads almost on the point of closure.

CP Raghuvendra Aggarwal is a NEW CP, he as a huge HNI client base in the Delhi NCR.

Proposed Marketing Support to Performing Channel Partners										
Sr.no.	Channel Partner	RM Name	Sale Achieved in Units	Sale Value in Crs	Footfall	Conversion Ratio (Sale/Footfall)	Marketing Support given/Promotions	Expense Ratio	Proposed Marketing Support	
1	Navneet Mishra (Town Bridge)	Aditya Bharti	25	53.3	295	8%	8,50,000	0.16%	5,00,000	
2	Symbiosis Infra Pvt Ltd	Bobby K	11	29.99	144	8%	7,15,000	0.24%	1,00,000	
3	UNIRISE REALTY PRIVATE LIMITED	Mansi Patel	7	15.57	56	13%	3,48,000	0.22%	1,00,000	
4	Bullmen Realty India Pvt. Ltd.	Sandeep Harit	9.5	17.54	76	13%	7,50,000	0.43%	1,00,000	
5	AAA Reality	Sandeep Harit	3	6.31	49	6%	1,98,000	0.31%	1,00,000	
6	RK Realtors	Sandeep Harit	1	2.66	3	33%	1,00,000	0.38%	75,000	
7	Anil Kumar Singhal	Sumegha Handa/Disha Rao	5	9.81	9	56%	1,50,000	0.15%	1,00,000	
8	Apex Acreages	Mansi Patel	2	4.35	4	50%	0	0.00%	1,00,000	
9	Soni Landbase	Mansi Patel	1	2.4	3	33%	0	0.00%	50,000	
10	Surendra Realtor	Mansi Patel	1	1.78	11	9%	0	0.00%	75,000	
11	HITESH SHARMA (HKN OVERSEAS)	Sumit Yadav	1	2	2	50%	0	0.00%	75,000	
12	Bhaswar Paul (Urban Style)	Sumit Yadav	0	0	18	0%	50,000	0.00%	50,000	
13	Raghuvendra Aggarwal (NEW CP) *	Sumit Yadav	0	0	0	0%	0	0.00%	50,000	
14	Cushman & Wakefield	Ankita Singh	1	1.88	4	0%	0	0.00%	1,00,000	
TOTAL									15,75,000	

The total marketing support proposed to 14 CPs is Rs.15,75,000/-

The above proposed marketing expense will be adjusted from the pool money.

PS: The marketing support cheques will be handed over to Channel Partners after RERA applied/RERA certificate has been submitted.

Request your good self to please accord approval to move forward.

Best regards,

KRISUMI

Disha Rao
Asst. General Manager – Customer Experience, Channel Management & Training

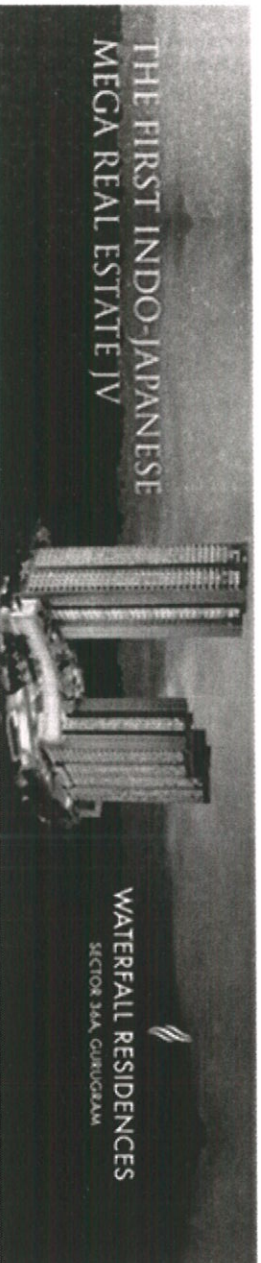
Email: disha.rao@krisumi.com

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Sector 36A, Gurugram



Website: www.krisumi.com | Take a walkthrough from home:
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Divya Misra

From: Disha Rao
Sent: 15 March 2022 11:53
To: Divya Misra
Subject: Fw: Updated Marketing Support to Performing Channel Partners

From: Takahiro Yamazaki <takahiro.YAMAZAKI@krisumi.com>
Sent: Tuesday, March 15, 2022 11:32 AM
To: Mohit Jain <mj@krisumi.com>; Akash <akash@krisumi.com>
Cc: Disha Rao <disha.rao@krisumi.com>; Vineet Nanda <nanda@krisumi.com>; Sachin Kumar <sachin.kumar@krisumi.com>; Gulshan Kumar <gulshan.kumar@krisumi.com>
Subject: Re: Updated Marketing Support to Performing Channel Partners

Approved.

Kind Regards,

Takahiro Yamazaki / 山崎 貴博

送信元: Mohit Jain <mj@krisumi.com>
日付: 2022 年 3 月 15 日 火曜日 10:35
宛先: Akash <akash@krisumi.com>
Cc: Disha Rao <disha.rao@krisumi.com>; Takahiro Yamazaki <takahiro.YAMAZAKI@krisumi.com>; Vineet Nanda <nanda@krisumi.com>; Sachin Kumar <sachin.kumar@krisumi.com>; Gulshan Kumar <gulshan.kumar@krisumi.com>
件名: Re: Updated Marketing Support to Performing Channel Partners

Approved

KRISUMI

Mohit Jain

Managing Director

Email: mj@krisumi.com

Mobile: [9811041255](tel:9811041255)

Sector 36A, Gurugram



Website: www.krisumi.com | Take a walkthrough from

home: www.krisumiexperience.com

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On 15-Mar-2022, at 10:34 AM, Akash <akash@krisumi.com> wrote:

Approved.

Thanks,

Akash

From: Disha Rao <disha.rao@krisumi.com>

Date: Tuesday, 8 March 2022 at 4:03 PM

To: Mohit Jain <mj@krisumi.com>, Akash <akash@krisumi.com>, Takahiro Yamazaki <takahiro.YAMAZAKI@krisumi.com>

Cc: Vineet Nanda <nanda@krisumi.com>, Sachin Kumar <sachin.kumar@krisumi.com>, Gulshan Kumar <gulshan.kumar@krisumi.com>

Subject: Updated Marketing Support to Performing Channel Partners

Dear Mohit San, Akash San & Yamazaki San,

As advised by Nanda San, we propose marketing support for the following performing channel partners to push sales in March 2022 (last month of FY21-22).

Divya Misra

From: Vineet Nanda
Sent: 22 March 2022 16:02
To: Divya Misra
Cc: Kamal Bhalla; Disha Rao
Subject: RE: Marketing support Invoice Approval

OK

Thanks & Regards,
Vineet Nanda

From: Divya Misra <divya.misra@krisumi.com>
Sent: 22 March 2022 16:00
To: Vineet Nanda <nanda@krisumi.com>
Cc: Kamal Bhalla <kamal.bhalla@krisumi.com>; Disha Rao <disha.rao@krisumi.com>
Subject: Marketing support Invoice Approval

Good afternoon, Sir

PFA

Request your kind approval on Marketing support Invoice of below mentioned cps.

1. Unirise Realty – 1lac + GST
2. Apex – 1lac + GST
3. HKN Overseas – 75k + GST

Request your kind approval

Best regards,
Divya Misra | Manager- Customer First & Sales
Krisumi Corporation

461-462 | Udyog Vihar | Phase 3
Gurgaon | Haryana - 122016
India
Mob: +91 7303183844 | Tel: +91 124 4776600
(GMT + 5:30 hrs)

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From: Krisumi Printer <Krisumi.corp@krisumi.com>
Sent: 22 March 2022 16:15
To: Divya Misra <divya.misra@krisumi.com>
Subject: Attached Image