

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated : April 15th, 2021

Sub : Release of Incentive Amount to Sotheby's Sales Team on the Bookings logged-in Post 25th July 2020 In Waterfall Residences, Sector 36A, Gurugram.

Dear Ma'am & Sir,

This is in reference to the Incentive Scheme planned for Sotheby's Sales Team. We request your Good self to please accord approval for release of Incentive amount against 21 Bookings where 10% amount has been received from the Customer and agreement for sale is also registered. The Incentive amount decided for 1 Unit was Rs. 50,000/- Therefore for 21 Units the amount is coming out to $(50,000 \times 21) = \text{Rs. } 10,50,000/-$

The Incentive is being release against 21 Units (Detailed sheet is attached)

Please note, the Incentives released in past for 3 units which lately got cancelled and the agreement of these 3 units were not registered i.e. Unit nos. B 2303, A 704 & A 804 has to be adjusted. Therefore, the Incentives will not be applicable for 3 Units Identified by Sotheby's team i.e. Unit nos. C 2903, C 2103 & C 506. The same has been captures in the detail sheet attached with this NFA.

The above incentive amount of Rs. 10,50,000/- is to be distributed amongst following team members mentioned here as under:-


S. No.	Employee Name	Amount to Be Released In Rs.
1	Sandeep Harit	2,50,000
2	Ankita Singh	50,000
3	Mohit Ahluwalia	1,50,000
4	Shivani Shah	50,000
5	Divya Misra	2,50,000
6	Disha Rao	3,00,000
	Total Amount:	10,50,000

6 Cheques to be released in favour of above-mentioned names.

Request your good self to please accord approval.

Prepared & Forwarded By: Nitin Bhatia / Sachin Bhargv

Approved By:


Mr. Vineet Nanda


Mr. Raj K Sahni


Mr. Akash Khurana


Yamazaki San

Team Incentive till 31st December 2020

Sr.No	Sales Team	Key Roles	Nos. of Units Sold	10% Payment Received and Registration Done	Team Incentive Amount
1	Sandeep Harit	Sales	5	Yes	2,50,000
2	Ankita Singh	Sales	1	Yes	50,000
3	Mohit Ahluwalia	Sales	3	Yes	1,50,000
4	Shivani Shah	Sales	2	Yes	50,000
5	Vikas Jain	Sales	1	Yes	0
6	Tushar Jaitly	Sales	1	Yes	0
7	Divya Misra	Sales	5	Yes	2,50,000
8	Disha Rao	Sales	6	Yes	3,00,000
	TOTAL		24		10,50,000

1 Sales Adjusted against cancellation
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Bookings Details:

Sr.No.	Unit No.	Customer Name	Area (sq. ft.)	Unit Type	10% Payment Received and Registration Done	Pmt Recd	% of Pmt Recd	RM Name	Incentive Amount
1	C 3303	Mrs. Radhu Allawadi	1448.41	2 LDK (C3)	Fully Furnished	40,25,365	25%	Ankita	50,000
2	C 2203	Mr. Vinod Mahajan & Prayatin Maha	1448.41	2 LDK (C3)		33,47,501	25%	Disha	50,000
3	C 2906	M/s Eyantra Industries	1478.53	2 LDK (C6)	Fully Furnished	40,49,692	25%	Disha	50,000
4	C 3006	M/s Eyantra Industries	1478.53	2 LDK (C6)	Fully Furnished	40,49,692	25%	Disha	50,000
5	C 303	Mr. Suwendu Banerjee	1448.41	2 LDK (C3)		34,50,216	25%	Disha	50,000
6	C 406	M/s Numro Constructions Pvt. Ltd.	1478.53	2 LDK (C6)		13,79,331	10%	Disha	50,000
7	B 2003	Mr. Hansraj Aggarwal	1478.53	2 LDK (B3)		14,28,973	10%	Disha	50,000
8	A 705	Mr. Prashant Vashist	1975.97	3 LDK (A5)		17,40,636	10%	Divya	50,000
9	C 3202	Kensho Ventures LLP	1946.84	3 LDK (C2)	Fully Furnished	56,36,446	25%	Divya	50,000
10	C 503	Mr. Anoop Campbell	1448.41	2 LDK (C3)		33,67,635	25%	Divya	50,000
11	B 605	Mrs. Geeta Aggarwal	1967.02	3 LDK (B5)		18,26,209	10%	Divya	50,000
12	C 2806	M/s Eyantra Industries	1478.53	2 LDK (C6)	Fully Furnished	40,49,692	25%	Divya	50,000
13	C 1402	Mr. Abhishek Raigarhia & Mrs. Visha	1946.84	3 LDK (C2)		46,77,305	25%	Mohit	50,000
14	C 1403	Mr. Abhishek Raigarhia & Mrs. Visha	1448.41	2 LDK (C3)		35,04,874	25%	Mohit	50,000
15	C 2303	Ms. Keerat Jassal	1448.41	2 LDK (C3)		29,36,202	20%	Mohit	50,000
16	C 903	Ms. Pooja Dhingra	1448.41	2 LDK (C3)		12,53,218	10%	Sandeep	50,000
17	C 1503	Mrs. Komal Rathee	1448.41	2 LDK (C3)		34,80,181	25%	Sandeep	50,000
18	C 1703	Mrs. Ravinder Vohra & Mr. Gurpreet	1448.41	2 LDK (C3)		34,30,105	25%	Sandeep	50,000
19	B 905	Shekhar Sharma & Anisha Sharma	1967.02	3 LDK (B5)		17,81,833	10%	Sandeep	50,000
20	C 1903	Jaspreet Kaur	1448.41	2 LDK (C3)		29,27,518	10%	Sandeep	50,000
21	C 2803	M/s Eyantra Industries	1448.41	2 LDK (C6)	Fully Furnished	40,49,692	25%	Shivani	50,000
22	C 2903	M/s Eyantra Industries	1448.41	2 LDK (C6)	Fully Furnished	40,49,692	25%	Shivani	Incentive not applicable as adjusted against cancellation of unit no. B2303
23	C 2103	Ms. Anjali Mukhi Sharma	1448.41	2 LDK (C3)		29,36,202	20%	Tushar	Incentive not applicable as adjusted against cancellation of unit no. A0804
24	C 506	Mr. Rahul Negi & Mrs. Smiti Gupta	1478.53	2 LDK (C6)		14,81,162	10%	Vikas	Incentive not applicable as adjusted against cancellation of unit no. A0704

SUPPORT TEAM

1	Divya Misra	CP Management
2	Sachin Bhargy	Commercial/Footfall & Lead Management
3	Kamal Bhalla	Data Sciences
4	Disha Rao	Direct Sales & CR Mgmt.


Nishu Bhatia