

**NOTE FOR APPROVAL**  
**KRISUMI CORPORATION PVT. LTD.**

**Dated : April 12<sup>th</sup>, 2021**

**Sub : Goa Trip committed to Channel Partner(s) against booking done in the month of January & February 2021 for Waterfall Residences, Gurugram.**

Dear Sir,

This is in reference to the Sales Promotion announced during the month of Jan-Feb'2021 for Channel Partner(s) in which we have committed for Goa Trip. Trip Duration is for 4 Nights/5 Days' worth Rs.1.4 Lacs (inclusive of GST) in a five-star accommodation.

To motivate Channel Partners to keep the momentum going. Management has selected 5 Channel Partners who are eligible for The GOA Trip. The names are here as under:

Channel Partner Name	} optional Encashment	<u>Eligible for 75% encashment</u>
a.) Mr. Bhupinder Singh (Inder Realty)		1 Trip
b.) Symbiosis Infra		3 Trips
c.) Yhataw Real Estate		2 Trip
d.) AAA Reality		1 Trip
e.) R. K. Realtors		1 Trip

In addition to the above, the below mentioned names have also been rewarded for the Goa trip and would like to continue with the trip,

f.) Mrs. Poonam Khanna 1 Trip

The Trip cost considered while announcing the promotional scheme was Rs. 1.4 Lac (Per Trip) inclusive of GST. We propose to en-cash the trip due to the following reasons:

1. Due to the prevailing Covid-19 situation in the nation, channel partners have shown reluctance for the trip, hence have requested for encashment as per company policy.
2. Encashment will be 75% of the Trip Cost i.e. (1,40,000 -18% GST ) X 75%) = Rs. 88,500/- + GST Extra
3. Overall Savings as mentioned below (Table A + Table B) : Rs. 2,84,560/- + Rs. 9,80,000/- = Rs. 12,64,560/-

**Table A**

Trip Cost (Channel Partners) inclusive of GST	No of Trips	Total Amount	Total amount: 75 % encashment (if applicable) inclusive of GST Rs. 1,04,430 X 8 trips	Total Savings
Rs. 1,40,000/-	8	11,20,000/-	Rs. 8,35,440/-	Rs. 2,84,560/-

**Table B**

Trip Cost (Performing employees + 02 HOD's) inclusive of GST	No of Trips	Total Amount	Total amount: 75 % encashment (if applicable) inclusive of GST	Total Savings
Rs. 1,40,000/-	7	Rs. 9,80,000/-	Not applicable	Rs. 9,80,000/-

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Request your good self to please accord approval.

Prepared By: Ms. Disha Rao

Disha Rao  
12/04/21

Mr. Nitin Bhatia

Nitin Bhatia

Approved By:

Vincent Nanda 12/4/21  
Mr. Vincent Nanda

Mr. Raj Kumar Sahni

Mr. Akash Khurana

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