

NOTE FOR APPROVAL
KRISUMI CORPORATION PVT. LTD.

Dated 11th October 2021

**Sub: Booking Approval of Unit no. A 2205 (Channel Partner Booking) in Waterfall Residences,
Sector 36A, Gurugram.**

Dear Ma'am & Sir,

This is in reference to the booking of Unit no. A 2205 under Possession link Payment Plan (35:65). The Customer has paid upfront 10% of booking amount.

This booking is done by New activated CP Mr. Anil kumar Singhal (Pratham Realtors)

The Applicant(s) & Unit detail is here as under: -

Applicant Name: Mr. Saurabh Relan

Unit no. A 2205 Unit Type: 3 LDK Tower: A Floor: 22th Saleable Area: 1975.97 Sq. ft

Payment Plan: Possession link payment plan 35 : 65

Booking Source: Pratham Realtors { Anil Kumar Singhal }

Recommended Discount as closure tool Rs. 1,13,007/- (0.63%)

Recommended Brokerage & Incentive Applicable for CP & Team: (4% on Box Price - Rs. 5 Lacs Club Membership - Rs. 1,13,007/- as Discount -) = Rs. 6,87,480 /- - Totaling to Rs. 6,87,480/- . GST is not applicable on CP.

Please note, CP is entitled for following :

- Gold worth of Rs. 1,50,000/-.
- Marketing Support Rs 1,00,000/- as an exception since we got a higher rate on this booking with negligible discount. { As per Promo Scheme 2021, CP is eligible for mktg support of Rs 50k only }

Customer is entitled for Gold worth Rs. 1.50 lacs

Plus, Incentive for Krisumi Sales Team: Rs. 60,000/- + Gold worth Rs.1 lac is applicable on this booking for employee.

Important Note : Sumegha Handa has done 2 sales . On one sale i.e C 306 she is eligible for GOA TRIP and for this booking she is eligible for gold worth Rs. 1 lacs. Her marriage is round the corner we request/propose to give Gold worth Rs. 2 lacs (Rs. 1 lacs gold + 1 lacs gold against GOA TRIP) as a gesture from the company.

For Unit no. A 2205:

• The Revised Box Price	Rs. 1,78,00,000/-
Less: Closure Discount by Company	Rs. 1,13,007/-
Final Box Price	Rs. 1,76,86,993/-

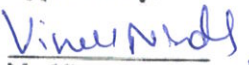
Net Realization (After Brokerage and Incentive) : Rs.8320/- per Sq.ft.
Total Price to Customer : Rs. 1.98 Cr./-.

Request your good self to please accord approval.

Prepared By: Sachin Bhargv / Nitin Bhatia


Verified By: Pramod Aggarwal (Finance Department)

Approved By:


Mr. Vineet Nanda


Mr. Akash Khurana


Yamazaki San


Mr. Mohit Jain

Unit No.

Payment Plan
SALEABLE AREA sqft

To be Achieved As per Business Plan

Actual

A 2205
3 LDK
35:65
1975.97

Box Price

A

1,74,00,000

1,78,00,000

Standard Discount

A

6,00,000

1,13,007

Addl. Discount from Pool

A

1,50,000

1,13,007

Customer discount as per approved scheme

B

1,50,000

1,13,007

Addl. Discount for 50:50 Payment Plan

B

7,50,000

1,13,007

Total Discounts

B

1,66,50,000

1,76,86,993

Realisation (before Incentive)

B

8,426

8,951

Realisation profit(before Incentive)

B

2,95,000

8,951

Incentive to CP

100

2,95,000

1,50,000

Addl. Incentive to CP for 50 : 50

100

1,50,000

1,50,000

Gold for Customer

100

1,50,000

1,50,000

Gold for CP (under oct 2021 scheme)

100

1,00,000

1,00,000

Goa trip /Gold for employee (under oct 2021 scheme)

100

1,00,000

1,00,000

Marketing support

100

60,000

60,000

Incentive to CP/ Krishna/ Team

100

3,55,000

5,60,000

Total Incentive

100

1,62,95,000

1,71,26,993

Realisation (After Incentive)

100

8,247

8,668

Realisation profit(After Incentive)

100

3.5%

4.0%

Brokerage %

C

6,66,995

6,87,480

On Form Discount passed by broker

C

6,66,995

6,87,480

Brokerage including GST

C

1,56,28,005

1,64,39,513

Total Brokerage

C

7,909

8,320

Realisation profit(After Incentive & Brokerage)

C

7,909

8,320

Net Box Price to Customer

A-B-C

1,66,50,000

1,76,86,993

Net Box Price to Customer profit

A-B-C

8,426

8,951

Total Price to The Customer

A-B-C

1,98,00,000

1,98,00,000

Net Box Price	1,76,86,993
EDC & Other CI	8,75,869
ADD ON	9,28,143
GST	2,96,396
IFMS	12,600
Regn. Cost	
Total Price	1,98,00,000

Verified By: Prateek Aggarwal

Prepared By: Sachin Bhatwari/Nitin Bhatia
Approved By: *Vinayak*

Mr. Vinayak Khurana

Mr. Akash Khurana

Mr. Mohit Jain

As per MPE on NFA.

Nitin Bhatia

From: Takahiro Yamazaki
Sent: 24 October 2021 3:27 AM
To: Sachin Kumar
CC: Mohit Jain; Akash; Vineet Nanda; Gulshan Kumar; Nitin Bhatia
Subject: Re: Note for Approval for Unit no. C 401, C 1105, C 2902 , B 1202 , A2404, A 2505, C1405, C 1905, C 3304

Approved.

Meanwhile I would like to request updation for pool money status.

Kind Regards,
Takahiro Yamazaki / 山崎 貴博

23/10/21 22:27、 Sachin Kumar <sachin.kumar@krisumi.com>の返信:

Dear Yamazaki San,

Kindly find attached the approval note for Unit no. C 401, C 1105, C 2902 , B 1202 , A2404, A 2505, C1405, C 1905, C 3304. Booking detail is mentioned below for your kind perusal :

Unit No.	Applicant Name	Unit Type	Tower	Floor	Area (In sq.ft.)	Booking Source	Current/Revise Box Price	Closure Discount from Krisumi	Discount In %	Channel Partner discount from brokerage	Final Box Price
C 401	Mr. Kulmeet Singh	3 LDK+S	C	4 th	2537.34	Unirise Consultants	2,35,00,000	1,33,429/-	0.57%	75,000/-	2,32,91,572 (All Inclusive) Total Price to Customer is Rs.2.60 Cr.
C 1105	Mr.Aventi Sopory	3 LDK	C	11 TH	1955.66	Vitto consultants LLP	1,75,50,000	42864/-	0.24%	Nil	1,75,07,136 (All Inclusive) Total Price to Customer is

Kindly Accord your approval.

Regards,

<image001.png>

Sachin Bhargv

General Manager – Commercial

<image002.png>

Email: Sachin.kumar@krisumi.com

Mobile: 9711559992

Sector 36A, Gurugram

Website: www.krisumi.com | Take a walkthrough from
home: www.krisumixperience.com

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